

FOOD AND DRUG ADMINISTRATION

SIXTY-EIGHTH MEETING

OF THE

ONCOLOGIC DRUGS ADVISORY COMMITTEE

- - -

AFTERNOON SESSION

8:33 a.m.

Monday, September 10, 2001

Versailles Ballroom  
Holiday Inn - Bethesda  
8120 Wisconsin Avenue  
Bethesda, Maryland



## ATTENDEES

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## ATTENDEES (Continued)

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## MATRIX PHARMACEUTICAL, INC. REPRESENTATIVES:

LAURENCE ELIAS, M.D.

STEPHEN B. HOWELL, M.D.

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RICHARD D. LEAVITT, M.D.

JOHN MACKOWIAK, PH.D.

MORGAN E. STEWART, PH.D.

ROBERT TRESSLER, PH.D.

EVERETT E. VOKES, M.D.

BARRY L. WENIG, M.D., M.P.H.

## ALSO PRESENT:

RICHARD W. CURRY  
EDWARD F. MCCARTAN  
KIM THIBOLDEAUX



## C O N T E N T S

## AFTERNOON SESSION

NDA 21-236  
IntraDose (cisplatin/epinephrine) Injectable Gel  
Matrix Pharmaceutical, Inc.

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## AFTERNOON SESSION

(1:35 p.m.)

DR. NERENSTONE: Good afternoon. I think we're going to get started in the afternoon session. From our agenda it's going to be discussion of the cisplatin/epinephrine injectable gel.

We'd like to start by going around the table, if everyone could introduce themselves and tell us where they're from. Dr. Glisson, if you'd like to start.

DR. GLISSON: Bonnie Glisson, M.D. Anderson Cancer Center in head and neck medical oncology.

DR. KELSEN: David Kelsen, Sloan-Kettering.

DR. ALBAN: Kathy Alban, medical oncology, Loyola University, Chicago.

MR. GRUETT: Glenn Gruett, patient representative from Appleton, Wisconsin.

DR. LIPPMANN: Scott Lippmann, M.D. Anderson Cancer Center.

DR. CARPENTER: John Carpenter from the University of Alabama at Birmingham.

DR. PRZEPIORKA: Donna Przepiorka, Baylor College of Medicine, Houston.

DR. NERENSTONE: Stacy Nerenstone, medical oncologist, Hartford, Connecticut.

DR. SLEDGE: George Sledge, medical oncologist,



1 | Indiana University.

2 |           DR. PELUSI: Jody Pelusi, oncology nurse  
3 | practitioner, Phoenix Indian Medical Center, and I'm the  
4 | consumer rep.

5 |           DR. RUBENSTEIN: Larry Rubenstein,  
6 | biostatistician, National Cancer Institute.

7 |           DR. REDMAN: Bruce Redman, University of  
8 | Michigan Cancer Center.

9 |           DR. COUCH: Marion Couch, head and neck  
10 | surgery, Johns Hopkins Hospital.

11 |           DR. BLAYNEY: Doug Blayney, medical oncologist,  
12 | Wilshire Oncology Medical Group, Pasadena, California.

13 |           DR. SRIDHARA: Raje Sridhara, FDA.

14 |           DR. FRYKMAN: Gregory Frykman, medical officer,  
15 | FDA.

16 |           DR. WILLIAMS: Grant Williams, medical team  
17 | leader.

18 |           DR. PAZDUR: Richard Pazdur, division director,  
19 | FDA.

20 |           MR. TEMPLE: Bob Temple, office director, FDA.

21 |           DR. TEMPLETON-SOMERS: The following  
22 | announcement addresses the issue of conflict of interest  
23 | with respect to this meeting and is made a part of the  
24 | record to preclude even the appearance of such at this  
25 | meeting.



1           Based on the submitted agenda and the  
2 information provided by the participants, the agency has  
3 determined that all reported interests in firms regulated  
4 by the Center for Drug Evaluation and Research present no  
5 potential for a conflict of interest at this meeting with  
6 the following exceptions. Stephen George, Ph.D., and Sarah  
7 Taylor, M.D., are recused from participating in the  
8 discussions and vote concerning IntraDose.

9           In the event that the discussions involve any  
10 other products or firms not already on the agenda for which  
11 FDA participants have a financial interest, the  
12 participants are aware of the need to exclude themselves  
13 from such involvement and their exclusion will be noted for  
14 the record.

15           With respect to all other participants, we ask  
16 in the interest of fairness that they address any current  
17 or previous financial involvement with any firm whose  
18 product they may wish to comment upon.

19           Thank you.

20           DR. NERENSTONE: We're going to turn to our  
21 open public hearing. Mr. McCartan.

22           MR. McCARTAN: Good afternoon. Can I be heard  
23 in the back? I assume so. My name is Ed McCartan. First  
24 I want to thank the FDA for giving me the opportunity to  
25 appear before this distinguished panel.



1 I'm here as a 15-year survivor of head and neck  
2 cancer and to advocate for non-invasive or less invasive  
3 treatment of head and neck and oral cancer in order to  
4 minimize the damaging effects of the current treatments and  
5 also to provide palliative care for those in extreme  
6 circumstances.

7 Matrix Pharmaceutical has made a start in this  
8 direction with IntraDose, which as I understand it, is a  
9 gel which can be injected directly into the cancer.

10 Matrix, incidentally, has provided my  
11 transportation expenses to and from New York. But I'm not  
12 representing any particular cancer-related organization. I  
13 am here as an individual to speak for survivors and for  
14 those facing treatment who will become survivors.

15 My credentials come from a long-time  
16 association with support groups in New York City mostly. I  
17 have been associated with the National Coalition for Cancer  
18 Survivorship, with Cancer Care. I have been on advisory  
19 panels with the Cancer Information Service, and have  
20 volunteered for 13 years at the post-treatment resource  
21 program at Memorial Sloan-Kettering. So, my outlook and  
22 ideas have been formed by that experience and from  
23 listening to, talking to, and reading about hundreds of  
24 survivors. So, I think I can speak for them.

25 The current treatment for head and neck cancer



1 is, of course, radiation, surgery, and chemotherapy in  
2 various combinations and degrees. The same treatments, of  
3 course, are used for other cancers, but the problem for us  
4 as survivors is the damage that is done to the head and  
5 neck, organs, nerves, and bones as a result of the  
6 treatment. I think most of us have gone through dry  
7 mouths, a variety of pain, loss of taste and smell, loss of  
8 hair, nausea, depression, and difficulty in chewing and  
9 swallowing. These results can last for months and for even  
10 years, and beyond that there are permanent problems, such  
11 as loss of speech when associated with cancer of the  
12 larynx. Damage to hearing and sight and to the teeth and  
13 to the jaw and sometimes the necessity to take nourishment  
14 through a tube in the stomach.

15           There have been many advances in treatment over  
16 the last decade. There is more precise surgery, more  
17 focused radiation, and more tolerable chemotherapy, but  
18 still the damage occurs. It would be wonderful if the pain  
19 and damage could be minimized or avoided by treating with  
20 non-invasive items such as drugs and medication. As it  
21 stands now, many survivors have told me in sincerity that  
22 if they had known what was going to happen to them after  
23 the treatment, they would have refused treatment, and I  
24 know people who have refused treatment because of what they  
25 feared the results would be. This is what we hope to avoid.



1           You may wonder why I'm speaking for survivors  
2   when we've already been through the after-effects. Well,  
3   the obvious answer to that is that we all face recurrence,  
4   and certainly I wouldn't want to go through the experience  
5   again. And knowing what we do, we certainly wouldn't want  
6   those undergoing treatment to face the same experience if  
7   there is another way. It is that other way that I hope the  
8   panel will help to bring about. So, thank you.

9           Are there any questions?

10          Thank you.

11          DR. NERENSTONE: Thank you very much.

12          Mr. Curry is our next speaker.

13          MR. CURRY: Thank you for inviting me here. My  
14   name is Richard Curry and I want to talk to you about my  
15   father and how IntraDose helped to give him three or four  
16   good months of life.

17                I'd like to say first that I have no financial  
18   interest in Matrix Pharmaceutical, although Matrix did  
19   provide for travel expenses to come to this meeting.

20                My father's name is Anderson Rudolph Curry. He  
21   spent all of his life as a carpenter until he retired. He  
22   took a great deal of pleasure in building things. He was a  
23   strong man. He worked in the sun. He smoked cigarettes.  
24   He liked to play golf. And he enjoyed being with people.

25                He was a member of the American Legion and the



1 VFW, with a lifetime membership in both. He was a veteran  
2 of World War II. And he liked to have a drink every now  
3 and then. He'd often cook for the American Legion, and got  
4 involved in many charitable events in his community.

5 He was 72 years old when he was diagnosed with  
6 cancer of the larynx in 1992. He underwent radiation  
7 therapy and had a complete response.

8 Two years later I remember taking him to the  
9 hospital after it was determined that the cancer had  
10 returned. He had to have his larynx removed and he had a  
11 tracheotomy. He was in the hospital for weeks. The  
12 surgery devastated him, both mentally and physically.

13 After surgery, the amount of time he was able  
14 to spend with his friends and communicate with them  
15 declined dramatically. He didn't like to leave the house,  
16 and it was painful for him to play golf. I think he was  
17 very self-conscious because he couldn't speak well.

18 Dad had to return to the hospital every few  
19 months for a procedure that would dilate his throat so he  
20 could swallow. In 1996 the doctors found recurrent head  
21 and neck cancer. They said he couldn't dilate his throat  
22 anymore and they put a feeding tube in his stomach.

23 In September of 1996, they really didn't expect  
24 him to live for three or four more months, but he used that  
25 feeding tube for more than eight months. He did not want



1 to have chemotherapy. He didn't want anything to do with  
2 chemotherapy because of the side effects, and he was  
3 already devastated from the surgery.

4 In September of 1996, his doctor at the VA  
5 hospital told him about a clinical study with IntraDose  
6 that was going on at the Tucson VA hospital, and Dad wanted  
7 to become a part of this study. The doctor involved in the  
8 study in Tucson, Dr. Gerwald, is a medical oncologist. He  
9 said it was a double-blind study, where even the doctor  
10 would not know if he was getting the drug or the placebo.

11 Dad was looking forward to possibly feeling  
12 better, not for a cure. He was hoping that there would be  
13 something he could do to improve the quality of life, or  
14 maybe just extend it a little bit. He also wanted to be  
15 able to help someone else by what was being learned by his  
16 taking part in the study.

17 The first thing that had to be considered was  
18 how he was going to get to Tucson and back. I agreed to  
19 drive him to all of his treatments. I looked forward to  
20 the time that we were able to spend together, and I wanted  
21 to be a part of what he was experiencing and share with him  
22 the time that I could. I was glad to see that he had  
23 chosen to do something that could help someone else, and to  
24 that end, I wanted to help him as much as possible.

25 He received a total of six treatments with



1     IntraDose over about two months. With the first treatment,  
2     there was some swelling, but I don't recall there being any  
3     major reaction to the injection. Of course, it was  
4     uncomfortable with somebody sticking a needle in his neck  
5     repeatedly, but not debilitating. Later, after the second  
6     or third treatment, the pain was worse, so they gave him  
7     morphine. He seemed to get some relief from that, and he  
8     indicated that he felt pretty uncomfortable the first day  
9     or two after the treatment, but he was always ready to go  
10    back for the next treatment.

11             Dad said at one point, it feels uncomfortable  
12    but it feels like it's healing. You know what I mean? It  
13    doesn't feel good but more of a healing pain.

14             I never heard him complain about nausea during  
15    the treatment with IntraDose, and after the third injection  
16    the tumor changed color. It turned black. It developed a  
17    big scab, and it eventually healed. It was like the whole  
18    tumor had died.

19             Dr. Gerwald had been concerned that the tumor  
20    would block his tracheotomy opening and make it hard for  
21    him to breathe, but the treatment seemed to prevent that.

22             By the time they were into the fifth week, I  
23    think he was feeling better. His attitude had changed and  
24    he knew that he had been given a little more time. He was  
25    going out to play golf, and he started fishing again, and



1 he was visiting his friends.

2 Before the treatment with IntraDose, my  
3 father's quality of life had gotten worse, and as the  
4 cancer had progressed over four years, Dr. Gerwald and his  
5 staff were not waiting for him to die. They were waiting  
6 for him to respond, and that was a big difference. When he  
7 did respond, there was joy for everyone at that point.

8 If IntraDose had been available when the tumor  
9 was discovered, I'm sure he would have used it. It had  
10 given him three or four good months of life, and they were  
11 good times for me and the people who knew my father. I  
12 really hope that this treatment will be available to people  
13 like my father. He got better during those treatments.  
14 And if it could help someone else, it really should be on  
15 the market.

16 Thank you.

17 Are there any questions? Thank you.

18 DR. NERENSTONE: Thank you very much, Mr.  
19 Curry.

20 Our next speaker is Kim Thiboldeaux.

21 MS. THIBOLDEAUX: Good afternoon. Thank you  
22 for the opportunity to be here today. My name is Kim  
23 Thiboldeaux and I am the president and CEO of a national  
24 nonprofit organization called the Wellness Community.

25 For the record, the Wellness Community receives



1 no funding from Matrix Pharmaceutical, and Matrix did not  
2 pay for any travel or expenses related to my presence here  
3 today.

4 By way of background, the Wellness Community  
5 provides education, support, and hope to people with cancer  
6 and their loved ones. We currently have 20 facilities  
7 nationwide, four facilities in development in the U.S., and  
8 two facilities abroad. Our program includes support  
9 groups, educational seminars, nutritional workshops,  
10 exercise programs, and mind/body programs. We served an  
11 estimated 18,000 people with cancer in the year 2000, and  
12 these individuals made over 150,000 visits to our  
13 facilities.

14 At the Wellness Community, we serve people with  
15 all cancers at any stage of the disease. We see a wide  
16 range of diagnoses, and have had the opportunity to provide  
17 direct services to people with head and neck cancer.

18 While there are currently more than 160,000  
19 people living with head and neck cancer in the U.S., the  
20 prognosis for this patient population has not significantly  
21 improved over the past 30 years. In addition, as you know,  
22 head and neck cancer can be a particularly devastating  
23 diagnosis, oftentimes causing facial and other deformities  
24 and interfering with basic functions such as breathing,  
25 talking, and swallowing. The psychological and emotional



1 impact of this disease can be quite distressing, leaving  
2 little hope for the future.

3 We are in great need of improved treatment  
4 options and disease management tools for people with head  
5 and neck cancer. It is critical that new treatments not  
6 only fight the cancer, but also allow patients to  
7 experience a meaningful quality of life, whether that means  
8 continuing to work, traveling, enjoying time with family,  
9 or just taking a stroll in the park.

10 We are also in need of treatment options that  
11 are more targeted and can become an alternative to the  
12 disfiguring surgery that often accompanies the diagnosis of  
13 head and neck cancer. With rapid advances in cancer  
14 treatment, we are optimistic that the experimental  
15 therapies of today will quickly become the standard of care  
16 of tomorrow. We are also optimistic that physicians will  
17 engage cancer patients in an open dialogue about goals of  
18 treatment, lifestyle concerns, quality of life, side effect  
19 management, and other supportive care issues related to a  
20 cancer diagnosis.

21 I would ask today that you carefully consider  
22 the plight of patients with head and neck cancer and  
23 endeavor to understand the range of both medical and  
24 psychosocial issues these patients confront on a daily  
25 basis. I would ask today that you seriously consider the



1 | need these patients have for a broader range of treatment  
2 | options and better tools to manage their disease. And I  
3 | would ask today that you take a leadership role in  
4 | encouraging patients to be educated, empowered, and  
5 | optimistic about the cancer community's commitment to  
6 | improving the lives of all people with cancer.

7 | Thank you.

8 | DR. NERENSTONE: Thank you very much.

9 | Our next presenter, Mr. Findlay. It's a video.

10 | MR. FINDLAY: My name is Ian Stewart Findlay.

11 | I am 59 years old.

12 | I have no financial interest in Matrix  
13 | Pharmaceutical. Matrix was, however, kind enough to  
14 | provide resources to videotape my testimony to be given  
15 | before the FDA.

16 | I am an engineer for Boeing in Huntington  
17 | Beach, California. I work on the Space Station and on the  
18 | Delta 4 program.

19 | Today I want to talk to you about my experience  
20 | with IntraDose. I discovered I had cancer in 1992. I was  
21 | rock climbing in Yosemite. I didn't seem to have the  
22 | energy that I normally have. I went to UCLA and the head  
23 | and neck clinic took six spine needle extracts and told me  
24 | a week later that I had squamous cell carcinoma in the  
25 | large lymph nodes in the left neck.



1           Within a month I had radical neck surgery.  
2       They took out 49 lymph nodes. They recommended I follow up  
3       the surgery with either radiation or chemotherapy. I  
4       decided I didn't like the effects of either of these two  
5       treatments, so I said, no, thank you.

6           I was okay for about two years, and then I  
7       started getting some more lumps in the same left neck area.  
8       So, I went to Hope Presbyterian Hospital in Newport Beach,  
9       California, and I received regular systematic carboplatinum  
10      and 5-FU chemotherapy for about two months.

11          Again, two years -- well, actually it was about  
12      two years ago the tumors started coming back in the same  
13      left neck area. Just about that same time, I heard that  
14      Dr. Dan Castro, a head and neck surgeon at UCLA that was  
15      involved with administering a drug in a trial that meant  
16      direct injection into tumors. I heard it didn't knock your  
17      immunity system the way normal chemical therapy does, and  
18      the shrinkage of the tumors, in comparison to regular  
19      chemo, is fairly quick. So, I thought, well, I don't have  
20      anything to lose. I might as well try this new treatment.

21          My tumors were fairly good size. They had  
22      started restricting my mobility and interfering with all  
23      the sports that I was doing, so I had to stopp the sports.

24          Dr. Castro treated me once a week with the  
25      Matrix drug on the left side of the face and the neck. He



1 | said that if we could decrease the size of the tumors with  
2 | the IntraDose, then it would be easier for him to follow up  
3 | with surgery and/or radiation.

4 |           I kept working during the treatments. I didn't  
5 | expect the treatments to totally eradicate the cancer, but  
6 | I did expect it to reduce the size of the tumors, and it  
7 | did. The tumors were always going down, and this made me  
8 | pretty happy. This was great. My attitude started to  
9 | improve.

10 |           The treatments caused quite a bit of discomfort  
11 | for about two days. I would feel a mild stinging and  
12 | warmth, but that was tolerable. I also experienced a  
13 | little nausea -- I would say on a scale of 1 to 10 a 3 --  
14 | but only a couple of times. I don't ever remember my  
15 | appetite being affected. I eat like a horse and I didn't  
16 | lose any weight, unfortunately. My treatment did bother me  
17 | some. I felt nausea and lightheadedness for about a day,  
18 | but that was only one time. That time I experienced a  
19 | stinging sensation at the injection site, but when I took  
20 | pain pills, they reduced the pain to minor discomfort.

21 |           Both the radiation and normal systemic  
22 | chemotherapy affected me much more than IntraDose in terms  
23 | of my ability to work and function. I was certainly  
24 | miserable enough during the radiation and the chemo to need  
25 | to work part-time, and a nap in the afternoon was



1 necessary. During the IntraDose injection treatment, I  
2 didn't have to do that. The treatment was less disruptive  
3 and not as discomfoting in terms of weight loss, nausea  
4 and fever. Also, the shrinkage of the tumors was  
5 dramatically visible, so that was very satisfying. For  
6 these reasons I would think it would be a good option for  
7 cancer patients.

8 If I could speak to the FDA directly, I would  
9 say that of all the treatment options I've tried, the  
10 IntraDose definitely had the most dramatic and quick  
11 results, and it didn't knock down my immunity system like  
12 the systemic chemotherapy. If I had the opportunity, I  
13 probably would not have done the radical surgery. I would  
14 have tried the direct injection of IntraDose. I was very  
15 pleased when Dr. Castro started the treatments and I began  
16 to see these large tumors diminish.

17 In closing, I would like to urge the FDA to  
18 approve this drug in the hope that it can help other head  
19 and neck cancer patients.

20 DR. NERENSTONE: We'll turn now to the  
21 sponsor's presentation.

22 DR. HOWELL: Good afternoon, ladies and  
23 gentlemen. It's my pleasure to open the presentation of  
24 NDA 21-236, cisplatin/epinephrine gel, for the treatment of  
25 squamous cell carcinoma of the head and neck.



1           My name is Stephen Howell. I'm a professor of  
2    medicine and medical oncologist at the University of  
3    California, San Diego, where I run the cancer pharmacology  
4    program for the UCSD Cancer Center.

5           I'm here today because of a longstanding  
6    interest in regional therapy and because I've been working  
7    with a team at Matrix Pharmaceutical for a number of years  
8    on the concepts underlying the product that we will hear  
9    about today.

10          The presentation today will consist of a  
11   discussion of the current management of recurrent head and  
12   neck cancer by Dr. Glenn Mills, who is a medical oncologist  
13   and professor of medicine, also head of the aerodigestive  
14   malignancy program at Louisiana State University. I will  
15   return to discuss the pharmacologic rationale and some of  
16   the challenges associated with the assessment of clinical  
17   benefit in these patients. Then Dr. Richard Leavitt from  
18   Matrix will present the clinical study results, and I will  
19   return again to discuss some of the clinical benefit  
20   issues. And finally Dr. Glenn Mills will finish up the  
21   presentation by discussing the risks and benefits of this  
22   product.

23          We are accompanied today by a number of  
24   independent experts who are available to answer questions  
25   about the disease. Dr. Everett Vokes, who is head of



1 | hematology/oncology at the University of Chicago, and sub-  
2 | Chair of the Head and Neck Cancer Committee for RTOG. Dr.  
3 | Barry Wenig, who is professor of otolaryngology and Chief  
4 | of the Division of Head and Neck Surgery at Northwestern.  
5 | Dr. John Mackowiak, Director of Research at the Center for  
6 | Outcomes Research in Chapel Hill. Dr. John Durant, former  
7 | Director of both Fox Chase and the University of Alabama  
8 | Cancer Center, and Chairman of Clinical Cooperative Group,  
9 | a past chairman and executive at ASCO. And Dr. Robert  
10 | Woolson, professor and past Chair of Biostatistics at  
11 | University of Iowa.

12 |           We are also accompanied by other staff from  
13 | Matrix Pharmaceutical, Dr. Laurence Elias, who is the  
14 | Medical Director who has handled the safety analysis of  
15 | this product. Dr. Morgan Stewart, Senior Director of  
16 | Biostatistics, who has handled the biostatistical analysis  
17 | of this product. And Dr. Robert Tressler, who has handled  
18 | the preclinical studies.

19 |           I'll now turn the podium to Dr. Mills.

20 |           DR. MILLS: Thank you, Dr. Howell. As Dr.  
21 | Howell told you, I'm Glenn Mills from LSU-Shreveport, where  
22 | I head up the head and neck program at Shreveport. Also,  
23 | I'm a PI for SWOG.

24 |           What is the scope of the problem we're talking  
25 | about today? It's estimated in this year, total, there



1 will be about 50,000 new cases of head and neck cancer that  
2 we're going to see, at all sites, today. Of this group of  
3 patients, we estimate that there will be about 15,000  
4 deaths from this disease this year. Of those people that  
5 die, approximately 50 to 65 percent will have local  
6 recurrence as a component of their disease at that time.

7 As you know, the risk factor for head and neck  
8 cancer include tobacco and alcohol, and this is important,  
9 particularly the tobacco use in this patient population,  
10 because of the concomitant diseases that we face, much like  
11 lung cancer. A lot of vascular disease, a lot of COPD,  
12 malnutrition from difficulty eating.

13 Early-stage disease is best managed with  
14 radiation and surgery. Relapses are still seen not  
15 uncommonly. Late-stage disease, really, we're talking  
16 about radiation and chemotherapy, with perhaps some form of  
17 surgery for some of these patients, but relapse remains a  
18 problem, and local relapse is still a problem in this  
19 disease.

20 The current chemotherapy standard that is  
21 recognized by the groups is cisplatinum/5-FU, which has  
22 been around for a while, and in the phase III setting,  
23 gives us response rates of about 30 to 35 percent, mostly  
24 partial remissions. Several new regimens are being  
25 explored in the primary treatment of this disease, but have



1 yet to be compared to platinum/5-FU. We should remember  
2 that most all of the studies have shown that when you have  
3 locally recurrent disease in an irradiated and surgical  
4 field, the responsiveness to chemotherapy is diminished.

5 Let's now concentrate on locally recurrent head  
6 and neck cancer, the topic today. This is a highly  
7 debilitating disease, as you've heard from our patients  
8 that spoke earlier. Intractable pain is not infrequent.  
9 Compromised airway from the tumor obstructing the trachea,  
10 swallowing difficulties, frequently these patients have  
11 ulcerated wounds that are quite noticeable when you first  
12 walk in the room to see them and keep them from being  
13 around people. Local problems in this disease may  
14 predominate, even in those patients with systemic  
15 metastatic disease. Median survival in this group of  
16 patients is short and their quality of life is poor.

17 What are unmet needs now in locally recurrent  
18 disease? In patients who have failed radiation therapy and  
19 surgery, re-irradiation is now being explored in some  
20 patients, and indeed, some promising results are being  
21 seen, but this is not an option that's open for every  
22 patient. In chemotherapy-failed patients, in primarily  
23 cisplatinum-failed patients, we don't have any approved  
24 drugs. There are multiple drugs that have activity, and  
25 multiple combinations that have been reported in the



1 literature. Little impact, however, overall on survival in  
2 this setting.

3 We need new agents with better or unique  
4 activity, with reduced toxicity, improving our palliative  
5 goals for these patients, and we need to be able to reduce  
6 the risk of catastrophic events -- airway compromise,  
7 swallowing difficulties, bleeding -- in this group of  
8 patients.

9 What are we talking about today? Let me show  
10 an example of a few patients, and these are patients you  
11 will hear about on this trial.

12 This patient had an 8 cubic centimeter tumor,  
13 lateral to the tracheostomy, and you can see the tumor  
14 right here, a small part of it, pushing into the  
15 tracheostomy, impinging his airway. He was no longer able  
16 to get his tracheostomy tube in place. His airway  
17 potentially is going to be compromised.

18 Here is a patient with a 4 cubic centimeter  
19 tumor at the base of the tongue, barely able to see the  
20 uvula in this patient. It is beginning to cause a  
21 significant oral problem. This is the type of problem that  
22 we're talking about today.

23 Dr. Howell will now talk about the  
24 pharmacological rationale.

25 DR. HOWELL: Let me start by being clear about



1 the patient population which we think is appropriate for  
2 treatment with CDDP/epi gel. And note that the indication  
3 has been refined since the NDA filing.

4 First, when head and neck carcinoma recurs, all  
5 patients should be considered for additional surgery,  
6 systemic chemotherapy, or re-irradiation. CDDP/epi gel is  
7 indicated for patients with locally dominant problematic  
8 lesions, who are not surgical candidates, because lesions  
9 are not resectable, resection would destroy function of a  
10 critical organ or the surgical risk is too high; who are  
11 not candidates for systemic chemotherapy because they  
12 failed prior regimens or have co-morbid disease that  
13 prohibit it; are not candidates for re-irradiation because  
14 the risk is too high, or they don't have access to  
15 appropriate radiation expertise or facilities; or who have  
16 refused all other modalities.

17 I would point out that this is a very small  
18 subset of all patients with head and neck cancer, and that  
19 this is an orphan indication and orphan status has already  
20 been granted for this product.

21 Now, the product consists of a viscous  
22 injectable gel containing cisplatin and epinephrine. The  
23 cisplatin is present as an insoluble suspension at 4  
24 milligrams per milliliter, and of course this drug already  
25 has an established role in the treatment of head and neck



1 carcinoma. The epinephrine is present at .1 milligram per  
2 milliliter, and it provides local vasoconstriction in and  
3 around the tumor. The gel ensures physically stable  
4 dispersion of the cisplatin, and facilitates accurate  
5 placement of the drug.

6 Now, when we give cisplatin intravenously, we  
7 produce very high concentrations in the plasma compartment,  
8 and quite large overall exposures for this compartment.  
9 Some of that drug crosses into the tumor compartment, but  
10 the levels that we achieve in the tumor are quite modest,  
11 and the overall exposure for the tumor is quite limited.

12 What they're attempting to do with intratumoral  
13 therapy is produce very much higher concentrations and  
14 exposures for the tumor and, at the same time, decreasing  
15 the exposures for the systemic circulation. So, when we  
16 inject CDDP/epi gel at this extremely high concentration,  
17 that portion of the tumor accessed by the injection has a  
18 very high exposure. Because of the vasoconstriction, the  
19 rate at which the drug leaks out of the tumor is markedly  
20 reduced, and reasonably matches the rate at which it's  
21 cleared from the systemic circulation, so the peak  
22 concentrations in the plasma are never very high, and  
23 neither is overall exposure.

24 The median dose of cisplatin administered  
25 intratumorally in these studies was only 10 milligrams per



1 meter squared. This contrasts with the standard dose of  
2 cisplatin of anywhere between 70 and 100 milligrams per  
3 meter squared if given intravenously.

4 Now, there is large body of preclinical data  
5 from experimental models indicating that, in terms of local  
6 control, one can do far better by injecting this material  
7 directly into the tumor than one can do with any dose of  
8 cisplatin given systemically, even maximum tolerated or  
9 lethal doses. And if you inject intravenous cisplatin into  
10 a mouse who has a tumor here in its flank and image the  
11 radioactive cisplatin externally, you can see that there's  
12 a very small accumulation of cisplatin, and it washes out  
13 of the tumor very quickly by 1 hour. If you inject  
14 cisplatin solution directly into the tumor, you get higher  
15 concentrations, but again, it washes out of the tumor quite  
16 rapidly.

17 If you inject cisplatin in the form of CDDP/epi  
18 gel into the tumor, you get very much higher local  
19 concentrations, and the drug washes out of the tumor very  
20 much more slowly. This is shown in this graph. The blue  
21 line is free cisplatin injected into the tumor, short half-  
22 life. The red line is CDDP/epi gel injected into the  
23 tumor. Much higher peak concentrations, and a much, much  
24 longer half-life of the drug in the tumor.

25 Now, I want to point out that one of the



1 important versatilities of this technology is that you do  
2 not have to get good drug distribution on any one  
3 injection. This is depicted here with the tumor being  
4 shown in light blue, the gel being shown in the platinum  
5 color, and the portion of the tumor successfully accessed  
6 by drug exiting from the gel being shown in yellow.

7           On the first treatment, you might very well get  
8 only a portion of that tumor covered. When you treat the  
9 patient again, that tumor has undergone some necrosis and  
10 reduction in size. There is a proportional reduction in  
11 dose, but now overall you get better drug distribution. By  
12 the third, fourth and fifth treatments, that distribution  
13 has progressively improved. So, I want to point out again,  
14 you do not have to get excellent drug distribution on any  
15 one treatment for the program to be successful.

16           The recommended dose is .25 milliliters per  
17 cubic centimeters of tumor volume, with a maximum amount at  
18 any one treatment setting being 40 milligrams, so this is a  
19 volume per volume dosing scheme.

20           Now, the company faced a number of challenges  
21 in designing and executing these trials. The study was  
22 originally designed with the primary endpoint being the  
23 response rate of the most troublesome tumor. The company  
24 was fully aware from the very beginning that it was  
25 important to demonstrate clinical benefit of this product,



1 and in an effort to do so, clinical benefit information was  
2 collected by measuring improvement in symptoms and by  
3 looking at prevention of catastrophic anticipated  
4 complications.

5 The trials were powered on the MTT response  
6 rate because back in 1994 when these were designed, there  
7 was no validated method for assessing the anticipated  
8 clinical benefits of a local control.

9 In the years since then, all of us have paid a  
10 lot more attention to clinical benefit in terms of the  
11 importance for drug approval, and the FDA eventually asked  
12 the company to analyze for the variable patient benefit as  
13 an additional primary endpoint to this trial.

14 Now, that posed a problem because the trials  
15 have been powered on the basis of MTT response rate, and as  
16 noted by the medical reviewer himself, these patients have  
17 multiple different kinds of symptoms so that it's  
18 impossible to approve enough patients with any one type of  
19 symptom to properly power a trial.

20 And therefore, at the time this request came  
21 through, it was clear to the company that an integrated  
22 analysis of the two trials together was going to be  
23 necessary to respond to this challenge, and that analysis  
24 you will see today.

25 Now, there are some real problems in trying to



1 | assess clinical benefit in this patient population. One of  
2 | the problems is the enormous heterogeneity of symptoms.  
3 | These patients have many different kinds of symptoms. One  
4 | patient will have pain as the predominant problem, another  
5 | patient will have ulceration of a wound as the predominant  
6 | problem.

7 |         There is variation in the number of symptoms  
8 | per patient. Some patients have a single dominant symptom,  
9 | other patients have four or five problems depending on the  
10 | location, size of the tumor.

11 |         Some symptoms are more important to the patient  
12 | than other symptoms.

13 |         We have the problem of assessing palliation  
14 | versus prevention. In the management of this disease, both  
15 | palliation of the patient symptoms and prevention of  
16 | anticipated devastating complications, such as invasion of  
17 | the carotid, invasion of the trachea, the orbit, are  
18 | important aspects of patient management.

19 |         It would be preferable to have a dichotomous  
20 | variable that gave a yes/no answer to the question of  
21 | whether the patient benefit had been attained, but how do  
22 | you combine together measures of palliation and prevention?  
23 | These are different in nature. They are measured on  
24 | different scales.

25 |         How do you deal with a situation where the most



1 critical symptom gets better but others worsen?

2 How do you deal with a situation where you need  
3 to adjust palliative scores for differences in the  
4 importance of that symptom to the patient?

5 Well, let me remind you of clinical reality.  
6 The clinical reality is that it is very hard to achieve any  
7 kind of improvement in these refractory, recurrent, far  
8 advanced patients, as is shown here. And virtually any  
9 degree of symptom improvement is something that we in the  
10 medical community ought to celebrate.

11 Well, what approaches were taken in these  
12 trials to assess clinical benefit? Well, one of the things  
13 that was looked to was tumor shrinkage itself. Tumor  
14 shrinkage is often an obvious benefit, both to the patient  
15 and the physician, particularly when the lesion is an  
16 obstructing lesion. I would submit that the value of  
17 shrinking these kinds of tumor masses is fundamentally  
18 different from the value of shrinking a distal skin  
19 metastasis due to, say, melanoma or breast cancer, and that  
20 shrinkage of a tumor in these kinds of patients is a direct  
21 measure of clinical benefit.

22 The second measure of clinical benefit in these  
23 trials was palliation, and this was approached by  
24 identifying the patient's most troublesome tumor, and then  
25 the thing that was the most important symptom being



1 generated by that tumor, and then using 4-point scales to  
2 track progress toward the goals prospectively and  
3 independently selected by the physician and the patient.  
4 And I want to emphasize that both the patient and the  
5 physician selected palliative goals.

6 Finally, prevention was looked to. The  
7 protocol identified the critical structures that were most  
8 threatened and then measured success in avoiding the  
9 anticipated complication.

10 And finally, a patient benefit algorithm was  
11 developed in an attempt to try to provide a yes/no answer  
12 as to whether clinical benefit was obtained when  
13 considering both palliative and preventive goals together.

14 I want to be clear that every time in this  
15 presentation that we refer to patient benefit, we are  
16 talking about the calculated product of the algorithm.  
17 When we talk about clinical benefit, we're talking about  
18 all the elements that might be construed as indicating that  
19 the patient had improved with therapy.

20 Let me turn the podium back to Dr. Richard  
21 Leavitt, who will present the clinical trial results.

22 DR. LEAVITT: Good afternoon. I'm Richard  
23 Leavitt. I'm here to represent these clinical studies for  
24 Matrix Pharmaceutical, and it's my pleasure to present  
25 these results to you.



1           These studies were two adequate, well-  
2     controlled, double-blind and placebo-controlled trials done  
3     in patients with advanced cancer of the head and neck. The  
4     design of these studies was to randomize patients between  
5     receiving a blinded treatment with cisplatin/epinephrine  
6     gel or placebo. It was an unbalanced randomization with  
7     twice as many patients receiving cisplatin/epinephrine  
8     gel.

9           Patients were treated weekly for 6 weeks in an  
10    8-week period. They were evaluated for response. Patients  
11    who had persistent tumor at the end of that period, or  
12    patients who had progressive tumor at any time during the  
13    therapy following three treatments had the opportunity to  
14    switch over to an unblinded therapy with  
15    cisplatin/epinephrine gel. I would emphasize that at no  
16    time during this study was the identity of the therapy  
17    revealed to the patient, the investigator, or to the staff  
18    at Matrix Pharmaceutical.

19           These studies were done, one in North America  
20    and one in Europe and Israel. The studies were of  
21    identical design, followed identical protocols, and used  
22    identical patient and data collection instruments. All  
23    analyses that we will show you are intent-to-treat  
24    analyses, and the studies were simultaneously unblinded, so  
25    there was no opportunity for the results of one study to



1 | influence the conduct of the other.

2 | I will first present to you the efficacy  
3 | analyses, including the prior treatments that patients had  
4 | before receiving therapy, and then return to the question  
5 | of patient benefit. And finally, to consider safety  
6 | issues.

7 | In these studies, these were patients with  
8 | advanced disease, and at the time of relapse, they were all  
9 | considered first for standard therapy. You've heard that  
10 | we've designated one tumor, the MTT, or most troublesome  
11 | tumor, as the tumor that was either most symptomatic or  
12 | most threatening, and for these patients, 89 percent of  
13 | those tumors had occurred and recurred in a previously  
14 | radiated field. This limits opportunity for repeat  
15 | irradiation, which would be the other treatment modality  
16 | for local control in previously unirradiated tumors.

17 | I'd also emphasize that 89 percent of these  
18 | patients had received multiple previous therapies,  
19 | including surgery, radiation, and chemotherapy, in various  
20 | combinations, many at the time of relapse following primary  
21 | therapy.

22 | These are the results of the trial. The North  
23 | America study, the Europe study, and the combined results.  
24 | The response rates of these tumors were gratifyingly high.  
25 | In the North America study, the complete and partial



1 response rate, again durable for a minimum of 28 days, was  
2 34 percent. In the Europe study, 25 percent; combined  
3 results, 29 percent. In each of these trials, this result  
4 was statistically significantly different from the response  
5 in the placebo arm that was conducted simultaneously.

6 I would also point out that in each of these  
7 studies in the combined analysis, complete response of the  
8 tumors was nearly twice as frequent as partial response.

9 Even the partial responses in the study were  
10 clear partial responses. At their maximum regression,  
11 these tumors regressed from 79 to 99 percent in the group  
12 that were classified as partial responders.

13 Responses were prompt, and they were durable.  
14 The median time to response on this study was 21 days. The  
15 duration of response was 78 days. And I would remind you  
16 that the way we analyzed these data is that responses were  
17 censored for duration anytime the patient went on to  
18 receive any potentially confounding therapy. 33 of the 35  
19 responders that we're discussing remained in local response  
20 at the treated tumor at the time that they went on to  
21 receive any confounding therapy, or left study for  
22 palliative care of another sort.

23 Time to progression is shown here, comparing  
24 the patients who were randomized to receive  
25 cisplatin/epinephrine gel, and those patients randomized



1 to receive placebo. The median time to progression was  
2 prolonged in patients who received cisplatin/epinephrine  
3 gel, 149 days.

4 I explained to you that this is a placebo-  
5 controlled trial, and patients, at the time that they had  
6 progressive disease or failure to respond to therapy, had  
7 the opportunity to then cross over to open-labeled  
8 cisplatin epinephrine gel. I'll also emphasize that at  
9 that time the blind still remained unbroken, so neither the  
10 patient nor the physician nor the sponsor had any knowledge  
11 of what treatment the patient had received.

12 In the group that crossed over, after having  
13 failed placebo therapy, 27 percent of these patients went  
14 on to have a response. This is nearly identical to the  
15 response rate in the combined analysis from the blinded  
16 phase. This response rate was obtained in spite of the  
17 fact that these tumors had increased during the placebo  
18 treatment from a mean size of 5.7 to 10.8 cubic centimeters  
19 at the time of crossover. Again, complete responses were  
20 more frequent than partial responses.

21 It's also important to examine the effect of  
22 previous therapy on the occurrence of these responses.  
23 Many of these patients had received previous platinum-based  
24 therapy with cisplatin or carboplatin, and we asked the  
25 question, was there an effect of previous experience with



1 | platinum-based therapies on the response rate. In the 48  
2 | patients who had received either prior cisplatinum or  
3 | carboplatinum, the response rate was 29 percent, and this  
4 | is identical to the group of patients who were platinum-  
5 | naive.

6 | I'm now going to turn to patient benefit and  
7 | the critical importance of the patient benefit outcomes in  
8 | evaluating the response to this drug and the value of this  
9 | drug to patients with advanced recurrent and refractory  
10 | head and neck cancer. I will discuss the instrument used  
11 | to collect these data, the treatment goal questionnaire,  
12 | how these data were analyzed to come up with a single clear  
13 | endpoint that declared patient benefit or no patient  
14 | benefit, and then finally turn to the result.

15 | The treatment goal questionnaire is designed to  
16 | assess the direct effects of benefit from local therapy.  
17 | What I mean by this is that patients and investigators,  
18 | prior to beginning therapy, chose prospectively their goals  
19 | for treatment.

20 | Palliative goals were frequently chosen, and  
21 | these were graded on a very clear 4-point scale. The  
22 | differences between levels in the scale are quite  
23 | clinically distinct from one another. In order to declare  
24 | a benefit or achievement of a treatment goal, it must be  
25 | durable for 28 days. On the other hand, failure of a



1 treatment goal requires simply a worsening in the score  
2 that lasts for 7 days.

3 Preventive goals were also assessed in this  
4 trial, and these were important to both physicians and  
5 patients, but only physicians were given the opportunity of  
6 choosing an important goal of preventing an event that they  
7 felt was clinically imminent, and clinically important.

8 This approach in the treatment goals  
9 questionnaire was independently validated by the Center for  
10 Outcomes Research, and Dr. John Mackowiak, who conducted  
11 that validation, is available here for questions later if  
12 you would like more detail.

13 I would just like to speak to the distinctness  
14 of the different levels in these treatment goals that were  
15 put before patients, and pain control was frequently chosen  
16 as an objective. We tried to make the levels so distinct  
17 that there was not a great deal of influence from  
18 subjective factors. For a patient to go from level 4 to  
19 level 3, he must have had pain that was uncontrollable and  
20 now became controllable with strong pain medicines. The  
21 most difficult step perhaps is from level 3 to level 2.  
22 Patients who were pain dependant and needed narcotics or  
23 prescription pain medicines for relief had to be able to go  
24 from prescription medicines to over-the-counter, simple  
25 analgesics. And obviously level 1 is no longer a



1 requirement for pain medications.

2 Putting together the results of these treatment  
3 goals needed a simple approach to end up with a single  
4 dichotomous clear endpoint and judgment of patient benefit.  
5 What we did is we put together these results and looked at  
6 the physicians' and the patients' responses. And the  
7 approach was very straightforward. We only scored a  
8 patient benefit if the goal was met by both the patient and  
9 the physician, or if either the patient and the physician  
10 met a goal, at least the other investigator or patient then  
11 said, my goal at least has not worsened in any way. If  
12 either the patient or the investigator said my goal for  
13 treatment is getting worse, we counted that as no patient  
14 benefit, no matter what other palliative benefits were  
15 noted by patient or investigator on other goals noted  
16 before study. The primary goal is the key to determining  
17 patient benefit in the data I will show you.

18 Turning now to the achievement of patient  
19 benefit. In the studies combined, 27 percent of the  
20 patients on cisplatin/epinephrine gel, IntraDose,  
21 achieved benefit; only 12 percent of those patients on  
22 placebo. This reached statistical significance.

23 In the individual studies, which I will remind  
24 you we knew were not sized sufficiently to detect a  
25 statistically significant difference in benefit, there was



1 nevertheless a strong trend in both studies. In the North  
2 America study, 34 percent of patients achieved patient  
3 benefit by this very strict definition; only 17 percent on  
4 placebo. Similarly, in the ex-U.S. study in Europe and  
5 Israel, 19 percent versus 9.

6 It's also reassuring looking at these data that  
7 when you look to patients who crossed over to receive  
8 active therapy in an open label phase, the patient benefit  
9 achieved for these patients was 41 percent, despite the  
10 fact that they had now crossed over to open label because  
11 they had not achieved a response during blinded therapy.  
12 This number is nearly identical to the combined benefit  
13 rate in patients originally randomized to blind therapy.

14 It's important to look at the components of the  
15 treatment goal algorithm and treatment benefit algorithm in  
16 order to gain some insight into these data. This is an  
17 analysis that we did in order to look into these data in  
18 more detail.

19 I'm sorry. I would quickly mention that  
20 response and patient benefit were highly correlated, and  
21 although this does not prove that there was patient  
22 benefit, again it does give us confidence that the  
23 measurement of tumor response is an important measurement  
24 of the outcome of this therapy.

25 Again, looking now just at the palliative



1 component of this study and this benefit, and looking only  
2 at the primary palliative goal, there are 13 percent of  
3 patients in active, 4 percent in placebo who achieved goal,  
4 a trend that is not statistically significant. However, if  
5 we look at any of the palliative goals prospectively chosen  
6 by the patient or the physician, this difference is  
7 statistically significant, 18 percent versus 6 percent.

8 We also encouraged patients and physicians to  
9 be alert for other benefits that occur during therapy, even  
10 if they involve non-prospectively chosen palliative goals.  
11 And when we look at patients who reported on case report  
12 forms during therapy, while study was blinded, any other  
13 palliative benefits, we see that overall, including these  
14 previously unforeseen benefits, the overall benefit rate for  
15 palliative goals was 34 percent. This is also  
16 statistically significant.

17 This is associated with patient response, and  
18 if you look at either the palliative goals, any palliative  
19 goal, and these unexpected and reported benefits, all of  
20 these are highly correlated with tumor response.

21 I'd now like to turn to the element of the  
22 patient benefit algorithm and determination which involves  
23 prevention. In this disease, advanced head and neck  
24 cancer, prevention of serious complications is an important  
25 part of the objectives of therapy. And we collected data



1 on these prospectively by looking for prevention of such  
2 things as invasion of a vital structure, where this can be  
3 devastating. Airway obstruction also directly threatens  
4 life, and certainly impaired swallowing. All of these were  
5 frequently chosen preventive goals, and we believe that  
6 success in achieving these goals can be very clinically  
7 meaningful.

8 The organs that were chosen and specified by  
9 the investigator as the organs that were threatened and  
10 that he wished to prevent complications are listed here.  
11 For those 26 instances in which the investigator chose  
12 prevention of obstruction, it was the trachea or the airway  
13 that was most frequently chosen as the organ that was  
14 threatened. For prevention of invasion, in 31 of 50 cases  
15 it was a major blood vessel.

16 If we now look at the prospectively selected  
17 primary preventive goal, this is also statistically  
18 significantly associated with therapy. I will mention that  
19 with regard to preventive goals, the patients on placebo  
20 were counted as failing a preventive goal if they did not  
21 have at least 28 days of prevention.

22 Now, there are certainly challenges in  
23 evaluating preventive goals. Most importantly, FDA has  
24 pointed out that it is difficult to make a direct  
25 comparison between the rates in the placebo group because



1 the patients frequently did not complete 28 days of blinded  
2 therapy. The reason that these patients did not complete  
3 therapy is the tumors were rapidly progressing, and during  
4 the time that they were on blinded therapy, the mean size  
5 of tumors nearly doubled from 5.7 to 10.8 cubic  
6 centimeters, and it is true that there were few patients  
7 available to remain in therapy at the end of 28 days. So,  
8 we must estimate what the preventive rate goal failure  
9 would be by a combination of overt failure of the goal and  
10 recognizing that these tumors were advancing and patients  
11 could not remain on blinded therapy.

12 Finally, we would propose that including  
13 preventive goals is important in assessing patient benefit.  
14 There was a single patient benefit outcome that was  
15 prespecified for both palliative and preventive goals.  
16 Physicians do believe that prevention is crucial in this  
17 disease, and in one respect, the ability to actually  
18 complete the 8-week blinded therapy is implicit evidence of  
19 important attainment of prevention. All of this was part  
20 of a prospectively planned analysis. It is important, once  
21 the blind is broken, to look at all of the components that  
22 might contribute to the palliation and the palliative  
23 benefit, but these kinds of analyses by both the sponsor  
24 and by FDA should be secondary and help to explain the  
25 data, but should not replace the primary analysis.



1 I would like to turn to other data that are  
2 supportive of these results that we have found in the  
3 clinical trial, and I would speak specifically about two  
4 open-label studies in other solid tumors, mostly in  
5 patients with tumors such as chest wall recurrence of  
6 breast cancer, malignant melanoma, sarcomas, and other  
7 tumors. The efficacy endpoints in these studies are  
8 identical to those that I showed you for the head and neck  
9 cancer trials.

10 Looking at the combined response rate overall,  
11 the response rate was 35 percent; 31 percent in a U.S.-  
12 North America study, 41 percent in an ex-U.S. study.  
13 Complete and partial responses were frequent.

14 Now, let me take you through this slide. We  
15 looked at patient benefit in these studies as well, but we  
16 did not have a simultaneous placebo control. The patient  
17 benefit rate for these studies was 37 percent and 25  
18 percent, and again, we have confirmation from the  
19 association of benefit and response that local disease  
20 response is a meaningful outcome to measure and examine in  
21 these studies. Amongst responders, 55 percent were  
22 benefitters in the North America study, 50 percent in the  
23 ex-U.S. study. These differences are either statistically  
24 significant, or nearly so.

25 I'll quickly turn to the safety profile,



1 talking about dosing questions and the ability to deliver  
2 the expected and projected dose, selected adverse events,  
3 and specifically local cytotoxic effects, the things that  
4 we expect to happen at the site of the treated tumor that  
5 frequently accompany response. And finally, I'll briefly  
6 discuss selected clinically important adverse events.

7 FDA has pointed out that patients did not  
8 receive the full 0.25 milliliters per cubic centimeter of  
9 tumor determined by the original treatment volume.  
10 However, true dosing errors were actually very infrequent  
11 in this trial. In most cases there was no dosing  
12 discrepancy, and in those cases where there were changes  
13 from the ideal dose, these were most frequently due to  
14 things that were pre-specified directions in the protocol  
15 for changing the dose. For example, if injecting locally  
16 into the tumor could simply not be accommodated, then  
17 dosing was supposed to have been stopped, and it was  
18 appropriately in 11 percent of the cases that received  
19 active gel.

20 Another 2 percent of cases had an incomplete  
21 dose delivered because there was some of the drug that  
22 actually refluxed from the tumor.

23 Other dosing deviations included such things as  
24 stopping treatment when the tumor responded. Again,  
25 specified by protocol.



1           Reasons such as adverse events were rare.  
2   Patient refusal of therapy was rare. And there were true  
3   dosing calculation errors in only 4 percent of the cases.

4           Now, this is a very busy slide, but I'd like to  
5   take you through some of the adverse events that occurred  
6   during these trials. In these two columns are data for  
7   cisplatin/epinephrine gel. Here are data for placebo.  
8   And we have divided these between mild and moderate  
9   reactions and those considered severe.

10           For immediate injection effects, those things  
11   that are part of the injection procedure, mild and moderate  
12   pain were of identical incidence between the patients  
13   treated with cisplatin/epinephrine gel and those treated  
14   with placebo. Severe pain was noted more frequently,  
15   however, in patients receiving cisplatin/epinephrine gel,  
16   10 percent versus 4 percent in the placebo group.

17           Otherwise, the incidence of side effects is  
18   close in these studies, but I will point out certain  
19   substantial differences. Again, at the site of treatment,  
20   mild to moderate or severe pain that occurs during the  
21   reaction and response of the tumor was more frequent and  
22   active than placebo. And similarly, when you look at  
23   distant effects such as pain, these were equally frequent  
24   in active and placebo. It is only the local condition  
25   where there is a substantial difference in pain between the



1 two treatment arms.

2 I will also point to nausea and vomiting, which  
3 would be expected frequent complications of systemic  
4 cisplatin therapy. These were seen somewhat more  
5 frequently, 14 percent, 14 percent, in the active, and only  
6 5 percent and 1 percent in the placebo. This difference  
7 may have been due to low systemic levels of cisplatin, or  
8 perhaps more likely the more frequent use of systemic  
9 narcotics.

10 Lastly, there are local conditions that develop  
11 at the site of recurrent tumor and at baseline, before  
12 these tumors retreated. We carefully reported all of the  
13 local conditions surrounding the tumor, and you see these  
14 listed here. And the bars are for active group and those  
15 that received placebo. And you can see these are about  
16 equal at baseline before therapy.

17 If we now turn our attention to any worsening  
18 of these conditions, either the developing of a new  
19 condition or the worsening in degree of any of these, there  
20 was an increase in these conditions for those patients  
21 receiving cisplatin/epinephrine gel. Most particularly,  
22 erosion and ulceration occurred more frequently in  
23 cisplatin/epinephrine gel, as did necrosis. However, the  
24 occurrence of eschar, which one can see as part of the  
25 healing process as tumors and local cytotoxic conditions



1 | resolve, were virtually only seen in the patients who  
2 | received cisplatin/epinephrine gel.

3 |         Finally, there were other clinically important  
4 | adverse events that occurred. We saw six patients in these  
5 | studies who developed cerebrovascular events. Five of  
6 | these occurred in cisplatin-epinephrine gel group, one in  
7 | the placebo group. These happened early in the trials. We  
8 | carefully analyzed each of these patients and concluded,  
9 | although not conclusively, that these were most likely due  
10 | to carotid artery vasospasm, perhaps from needle trauma to  
11 | the carotid artery or from irritation of the artery.

12 |         We changed the protocols. We excluded tumors  
13 | that directly involved the carotid artery, and since doing  
14 | that we have treated most of the patients in the study, and  
15 | we have not seen another treatment-related cerebrovascular  
16 | event.

17 |         There were some cardiovascular changes that  
18 | were noted during these studies, mostly blood pressure and  
19 | pulse elevations, which were prospectively measured and  
20 | assessed for each patient in the study. These were  
21 | transient. They were not associated with any serious  
22 | adverse events. A single patient had an apparent loss of  
23 | consciousness that was a possible cardiopulmonary arrest.  
24 | The patient was hospitalized overnight and released the  
25 | next day without sequelae.



1                   In summary, I've shown you two adequate, well-  
2   controlled, placebo-controlled trials randomized in  
3   patients with advanced head and neck cancer. The results  
4   in these trials stand on their own, but they are also  
5   confirmatory and complementary of one another. We've shown  
6   you that effective local control can be achieved in  
7   patients with advanced recurrent head and neck cancer.  
8   These were associated with real patient benefit:  
9   palliation of symptoms, and prevention of complications.  
10   And the patient benefit is associated with tumor response.  
11   The supportive trials had high response rates in patient  
12   benefits, and overall the safety profile is well managed.  
13                   I'd like to invite Dr. Howell to return.  
14                   DR. HOWELL: As you heard, the patient benefit  
15   algorithm was an attempt to provide an assessment of both  
16   palliative and preventive goals within the same patient,  
17   but perhaps the simplest, cleanest way of looking at  
18   palliative benefit is to take the population of patients  
19   who had particular symptoms and ask what fraction of those  
20   patients got better.  
21                   This slide shows the three palliative goals  
22   that were most frequently selected, for which the numbers  
23   were large enough to make any reasonable analysis. And  
24   what you see is that on the CDDP/epi gel arm there was a  
25   modest, admittedly so, but very consistent difference in



1 all of the goals selected by the patient and all of the  
2 goals selected by the physician. Recall that the  
3 instruments used to measure progress toward these  
4 palliative benefits had big jumps between one level and the  
5 next, so modest attainment of improvement was expected.

6 Now, the FDA has performed an analysis of the  
7 attainment of primary palliative goals, and has presented  
8 the data in this table for your consideration this  
9 afternoon, for a vote on whether they provide substantial  
10 evidence of clinical benefit. And the data show that some  
11 patients get better and some patients, and a different  
12 fraction of patients, get worse. This is what we expect  
13 from the use of chemotherapy in this patient population.  
14 It's part of the natural history of the disease. This  
15 product does not cause a response rate in greater than 50  
16 percent of the patients, so one doesn't expect a shift in  
17 the median, we don't expect all patients to improve.

18 Now, there are a couple of things about how  
19 this data was calculated that are important for you to  
20 understand. In order to score as better, the improvement  
21 had to last for a full 28 days. In order to be scored as  
22 worse, the worsening only had to last for 7 days. This was  
23 a purposefully conservative scoring system. If an  
24 improvement doesn't last 28 days, you know, its value is  
25 not so clear. But if something gets worse, even for 7



1 | days, that can really impact on a patient's well-being.

2 |         Now, the default is that we expect more  
3 | patients to worsen in this situation than to get better,  
4 | and we also expect, because we know that CDDP/epi gel  
5 | causes transient local symptomatology due to tumor  
6 | necrosis, to produce some transient worsening in some  
7 | patients, particularly patients in whom the tumor invades  
8 | the skin overlying the tumor mass.

9 |         Now, the second thing that's important for you  
10 | to understand about this data is that patients stayed on  
11 | the CDDP/epi gel longer than on the placebo arm, so there  
12 | is a greater chance of worsening in the CDDP/epi gel arm.

13 |         Now, the FDA folks have raised the question as  
14 | to whether treatment with CDDP/epi gel makes these patients  
15 | worse. And if you take exactly the same data and now you  
16 | look at just the first 28 days, because that's the period  
17 | when the largest number of patients on both arms of the  
18 | study were still on study, and you score improvement and  
19 | worsening on the same time interval, 7 days, then you get  
20 | this set of data, and there's a consistent small effect of  
21 | CDDP/epi gel over placebo in both studies and in the  
22 | combined data.

23 |         Now, some patients are still getting worse.  
24 | But if you look at the data over a time period of the full  
25 | six treatments and the 1 month of follow-up, over the time



1 period when we expect the local effects to have largely  
2 resolved, you see absolutely no evidence that there's a  
3 difference in the worsening rate between the two arms of  
4 the study. In fact, if you look at the obstructive  
5 symptomatology, there's a substantial concern that the  
6 patients on the placebo arm are getting into trouble with  
7 obstruction at a higher rate than the patients on the  
8 CDDP/epi gel arm.

9 But now, maybe the most important way to look  
10 at clinical benefit in this patient population is to ask,  
11 look, if a patient attains some benefit, is there any  
12 possibility that that benefit is offset by something else  
13 going wrong in the same patient? So, 12 percent of the  
14 patients in these studies attained either the patient's or  
15 the physician's primary palliative goal. Now, if we take  
16 away from that any patients whose other primary goal  
17 worsened, we wind up with a net primary palliative goal  
18 rate.

19 Now, there were no such patients in these  
20 trials, so we see a small positive event. This is a  
21 patient population where we can be really pretty sure that  
22 clinical benefit was attained because of a good  
23 correspondence between the physician's evaluation and the  
24 patient's evaluation.

25 Now, if we do exactly the same thing with



1     respect to all palliative goals, 18 percent of patients  
2     attained - I'm sorry any palliative goal, either primary or  
3     secondary palliative goal, and take away those in which in  
4     the same patient something worsened -- that occurred in 4  
5     of these patients -- we wind up with a benefit in terms of  
6     palliative goals of 14 percent. Again, a pretty high  
7     confidence level that this is a population of patients who  
8     really have benefitted from this treatment.

9             So, what are the pieces of evidence that speak  
10    to the issue of clinical benefit from these trials? Well,  
11    first is the fact that there was a statistically  
12    significant difference in response rate in both studies,  
13    and in some of these patients, particularly those with  
14    obstruction, this represents an obvious clinical benefit.  
15    And such a response rate is, as a separate issue,  
16    reasonably likely to predict patient benefit.

17            There's a positive trend for the patient  
18    benefit variable calculated by the algorithm in both  
19    studies that reached statistical significance in the  
20    prospective integrative analysis. When examining  
21    palliation, there's improvement, small, but there for each  
22    type of symptom when examined individually.

23            In the integrated analysis of all primary and  
24    secondary palliative goals -- these are the palliative  
25    goals only -- there was statistical significance. And if



1 you add in primary, secondary and the unforeseen benefits  
2 that reached statistical significance in each trial  
3 individually, studies 403 and 503, the phase II trials,  
4 provide supportive evidence that this drug is active and  
5 that it provides patient benefit.

6 Now, let me pose a rhetorical question. What  
7 level of certainty do we need on clinical benefit in a  
8 population of patients who are very narrowly defined, have  
9 a devastating problem, and no other therapeutic options? I  
10 would submit that the evidence available from these trials  
11 is reasonably strong, provides a reasonable body of  
12 evidence that this product is effective.

13 Dr. Mills.

14 DR. MILLS: Thank you, Dr. Howell.

15 I'll be brief in the summary.

16 I think, looking at risk/benefit at the end,  
17 I'd first like to say, what are the risks and benefits of  
18 the current therapy we have for this patient population?  
19 And obviously no therapy is going to be an option for many  
20 of these patients, and I think we do know what will happen.  
21 These patients will get worse. Local problems will  
22 progress with bleeding or airway obstruction. There will  
23 be a decline in quality of life, and some of these critical  
24 local tumors may shorten the patient's life.

25 Current therapies, radiation therapy, re-



1 irradiation can be tried, but frequently we have an  
2 ineffective dose in this patient population. Surgery is  
3 usually not an option. Chemotherapy, we have to be  
4 careful. I think if we recall from Dr. Forastiere's paper  
5 in April JCO, this is a particularly fragile population,  
6 prone to toxicity. And there's little improvement in  
7 survival with any of our options at the present time.

8 Cisplatin/epi gel I believe has been shown to  
9 have few serious side effects. They are usually local  
10 wound care and can be managed. Systemic effects were  
11 uncommon. I think strokes did occur, but with appropriate  
12 patient selection to avoid tumors that involve the carotid  
13 artery, this can be avoided.

14 The benefits. Well, we do have a high  
15 complete response rate in this trial, and that I think is  
16 an intrinsic benefit for many of these patients.

17 Clinical benefit was seen, both palliative and  
18 preventive, and one good thing is these responses were  
19 prompt, 21 days, meaning you could use this product and  
20 move on to other treatments in a relatively short order of  
21 time if you needed to. My patients, I gave it outpatient  
22 to all of them. It was an outpatient procedure and it was  
23 not difficult.

24 What about the patients we discussed earlier?  
25 Our first patient had an obstructing tracheal lesion, right



1 here. Here you can see after therapy with  
2 cisplatinum/epinephrine gel, the tumor has responded. He  
3 eventually did have a tumor response and you see the eschar  
4 formation. I think you've heard from his son that he  
5 benefitted.

6 Our patient with the oral tumor had a complete  
7 response, a complete resolution of their tumor with  
8 therapy.

9 I do believe that this gives these patients a  
10 third form of local therapy to be considered in their  
11 management. It gives me a needed addition that I need in  
12 the clinic to help these people when local problems are the  
13 predominant problem and we have nothing else to offer. It  
14 is an effective and beneficial therapy for local disease.

15 Thank you.

16 DR. NERENSTONE: We will open up the questions  
17 to the sponsor from the committee. Dr. Kelsen?

18 DR. KELSEN: Could you describe to us how you  
19 validated this quality of life instrument, and in  
20 particular, for example, for pain control, could you  
21 describe how you determined that moving from level 1 to 2  
22 was significant. Was this compared to MPAC or to other  
23 instruments which are felt to be validated?

24 DR. MACKOWIAK: Yes. My name is John  
25 Mackowiak, Director of Research at the Center for Outcomes



1 Research in Chapel Hill, and I personally conducted that  
2 validation.

3 Slide 287 on, please. We did a number of  
4 things to validate that instrument, and the results were  
5 that we found that it had excellent validity, good  
6 reliability, and clinical meaningfulness, and I'll  
7 summarize those.

8 In the validity aspect, I interviewed patients  
9 with head and neck cancer, as well as investigators who  
10 participated in the trial. I learned that all of them  
11 agreed that the instrument had excellent content validity.  
12 We had the right items in the questionnaire. And from the  
13 study results, we know there was high association between  
14 tumor response and the benefit endpoints. We also know  
15 there was good reliability, but most important, there were  
16 important clinical differences.

17 Can I have slide 614, please? In interviewing  
18 patients and investigators both, I showed them these four  
19 different levels of pain control, which you saw earlier.  
20 And they had to sort them in the correct order first. They  
21 had their own independent cards. After sorting them in the  
22 correct order, I asked them the simple question, is it  
23 clinically meaningful to move from level 4 to level 3, is  
24 it clinically meaningful to move from level 3 to level 2,  
25 and on?



1                   There were eight different questions, three  
2                   questions on each one, and from the physicians, almost 100  
3                   percent of physicians agree that all these levels were  
4                   clinically meaningful. Some of them were slightly less  
5                   meaningful. Patients, all of them, agreed 100 percent of  
6                   the time that the levels were clinically meaningful. So,  
7                   that was how the validation process was done.

8                   DR. NERENSTONE: Dr. Redman.

9                   DR. REDMAN: Several questions again on the  
10                  endpoints. Looking at your scale and specifically pain, if  
11                  a patient required increasing narcotics for pain control,  
12                  they wouldn't leave level 3. How did you score that?

13                 DR. HOWELL: You're correct. If they did not  
14                  have a dramatic reduction --

15                 DR. REDMAN: I'm not talking reduction. I'm  
16                  talking increase. Negative benefit. Patients on narcotics  
17                  for pain control while on study requires increasing doses  
18                  of narcotics. They're still level three.

19                 DR. HOWELL: Yes, that is exactly true. You  
20                  identified one of the issues with this instrument. If the  
21                  patient required increasing levels of narcotics but still  
22                  managed their pain, they stayed on level 3. In addition,  
23                  if their narcotics were cut in half, 50 percent reduction,  
24                  as was true with gemcitabine with their clinical benefit  
25                  response claim, they still stayed on level 3. Even if they



1 stopped using narcotics but switched to another  
2 prescription medication, they stayed on level 3. So, we  
3 know that the instrument is very valid.

4 If they do achieve a change in one level, we  
5 know there's a clinical benefit, but we also know now after  
6 using it, that it's not sensitive to some changes. Even  
7 though they may be achieving benefit, the instrument  
8 doesn't pick that up.

9 DR. REDMAN: A similar question for  
10 clarification. The patients identified their palliative  
11 endpoints on day 0, before treatment. If one of those  
12 endpoints was not pain control -- in other words, the  
13 patient put a level 1, I'm not having any pain, so you  
14 didn't consider that an endpoint. The patients on follow-  
15 up were only asked to assess those palliative points that  
16 they identified at the beginning, so if some other new  
17 symptom developed but they didn't identify it at the  
18 beginning, it was not recorded? This is for clarification.

19 DR. LEAVITT: Yes. I want to make it clear  
20 that on quality of life data, those were all prospectively  
21 chosen goals. However, anything that happened that made  
22 the patient worsen would have been reported as an adverse  
23 event. And for example, I showed you very briefly the  
24 adverse event data on the pain associated with the  
25 procedure in the immediate post-injection period. So, all



1 of those would show up in our adverse event recording, but  
2 might not have had an impact on moving somebody up if they  
3 were already at the maximum goal. Maximum level.

4 Does that answer your question?

5 DR. REDMAN: Not quite. I think it's just  
6 clarification. A patient identifies four palliative  
7 factors that have a numerical value greater than 1 to them,  
8 but while on treatment, a factor that they didn't identify  
9 at the beginning becomes important to them. I think, at  
10 least the way I read it, they were asked to evaluate only  
11 the points they picked out at the beginning.

12 DR. LEAVITT: That's correct.

13 DR. NERENSTONE: Dr. Blayney.

14 DR. BLAYNEY: Yes, thank you. I have three  
15 questions.

16 How consistent, and what evidence do you have  
17 that your tumor volume measurements between injections and  
18 between centers, and which is really quite critical for the  
19 pharmacokinetics and the dosing, were consistent?

20 DR. HOWELL: The volume measurements were  
21 reasonably consistent. Recall that all the patients who  
22 were candidates for this trial had easily measurable  
23 lesions. They were preselected to be patients whose  
24 lesions could be easily measured. And there was a high  
25 reliability index in terms of being able to monitor changes



1 in tumor volume, particularly under circumstances where a  
2 very large fraction of these patients actually attained not  
3 only CR but also a very, very good PR.

4 CT-scans were used often to look at the anatomy  
5 of the tumor, and sometimes to provide the depth  
6 measurement, but you recall that highly accurate  
7 measurements of tumor volume during this treatment phase  
8 are not really required for treatment success. You get  
9 good drug distribution, variable but good drug  
10 distribution, in the tumor by virtue of the opportunity to  
11 treat again and again, and precise dosing is neither  
12 required nor operationally clinically feasible in a wide  
13 variety of tumors. There's so much tumor heterogeneity  
14 that you basically have to do the best you can, as you  
15 would if you were infiltrating with lidocaine or another  
16 local anesthetic.

17 DR. BLAYNEY: And that is the second question.  
18 One of the photos you presented in your briefing document  
19 here, the poor fellow with the enucleation of his eye, you  
20 measured an MTT, most troubling tumor, that has an arrow  
21 pointing to it. A lesion in that eye socket that's  
22 superior looks like it waxes and wanes. If you had pointed  
23 the arrow toward that tumor, that could have been a  
24 complete response, is the way I view these photographs.

25 DR. HOWELL: That's a difficult photograph.



1 Let me ask Dr. Elias to point that out exactly to you.

2 DR. ELIAS: I'm Dr. Laurence Elias, Medical  
3 Director with Matrix Pharmaceutical.

4 Why don't we go ahead and look at the slide of  
5 the patient you're referring to. Let me just walk you  
6 through this. This patient's most troublesome tumor was in  
7 this area here, and on placebo this grew. Then when the  
8 patient was crossed over to active treatment and had a good  
9 response of the MTT. Later there was a tumor superiorly,  
10 but the protocol permitted a treatment of tumors other than  
11 the MTT, and this was also treated and responded.

12 DR. BLAYNEY: You're talking about the lesion  
13 at the level of his helix there?

14 DR. ELIAS: Excuse me?

15 DR. BLAYNEY: The lesion at the level of his  
16 helix.

17 DR. ELIAS: I don't believe so. These are  
18 difficult lesions to photograph. We did not use these  
19 photographs for evaluating response, but are presenting  
20 them illustratively and use them to identify the MTT for  
21 the benefit of the investigators.

22 DR. BLAYNEY: My point is, though, it's very  
23 difficult to - even the MTT tumors, if you'd have picked  
24 some that weren't necessarily injected, that you could have  
25 had responses just on the basis of happenstance, perhaps,



1 or blood growth, or tumors falling off. I agree with you,  
2 these are difficult to measure.

3 DR. ELIAS: If we could have the next slide on.  
4 Again, the measurements were all done in the clinic by  
5 experienced investigators, and this is what really  
6 determined the responses we're reporting. And these  
7 pictures are illustrative.

8 But here is another patient who had an MTT that  
9 you can clearly see at the base of the neck, clearly in a  
10 threatening position. Now, this is a 44-year-old man who  
11 had originally a primary tumor at the base of the tongue,  
12 subsequently had multiple surgeries, radiation therapy, had  
13 several courses of cisplatinum/5-FU. If you go through his  
14 history, he was a convincingly refractory.

15 This patient went through the typical sequence  
16 of tumor necrosis, shown here at day 43 on treatment with  
17 cisplatinum/epinephrine gel, and then went on to have a  
18 very nice response with very nice healing at this point.

19 DR. BLAYNEY: And perhaps my last question is,  
20 it's very difficult for me to understand or to say that the  
21 gel is not a way of delivering epinephrine locally in a low  
22 dose of weekly cisplatinum and may have gotten the same  
23 tumor response, since you didn't do a control with  
24 epinephrine and your matrix material, your collagen  
25 material.



1 DR. ELIAS: Well, I think you can appreciate  
2 the difficulty of clinically doing multiple different types  
3 of placebo treatment, but I think the answer to your  
4 question is well addressed by some of the preclinical data  
5 we can show you.

6 DR. HOWELL: Actually, it sounds like your  
7 concern was the question of whether if one had just treated  
8 with epinephrine gel, whether one would have seen these  
9 same kinds of dramatic --

10 DR. BLAYNEY: Local epinephrine is painful,  
11 produces necrosis.

12 DR. HOWELL: Let me ask, would you expect that  
13 the injection of epinephrine to be able to manage this kind  
14 of lesion, substantial lesion here in the throat? Would  
15 epinephrine have been capable of winding up with a tumor  
16 reduction? I think most of us would think probably  
17 epinephrine alone couldn't have done this. Your point is  
18 well taken, and there was a very substantial debate about  
19 whether epinephrine should be included in the gel.

20 One has to be careful in selecting a placebo,  
21 that it doesn't cause patient problems. And epinephrine  
22 had the potential to do that.

23 DR. NERENSTONE: Dr. Lippman.

24 DR. LIPPMAN: I just had a few questions to get  
25 at the issue of the magnitude of the response and things



1 that can affect this because as I understand it, most of  
2 the tumors were measured -- and it would be nice to see the  
3 data -- by clinical measurements. It would be good to see  
4 the data in terms of response by CT.

5 But the question I was getting at is the issue  
6 of being able to maintain the blind. In the document you  
7 indicate that the color of the active gel was different  
8 than the color of the placebo gel, and that it was put in a  
9 syringe to try to mask the difference. I guess the concern  
10 I have hearing the presentation is that the major problem  
11 that you couldn't get the drug to people is because the  
12 drug leaked, for lack of a better word. So, the drug came  
13 out. That was the major problem for not giving adequate  
14 therapy. If the gel is really a different color, it would  
15 be difficult to maintain the blind. And if the blind can't  
16 be maintained and the measurements are subjective, it makes  
17 it more difficult to determine the magnitude of the  
18 activity.

19 DR. HOWELL: Two points on that. You are  
20 right, there is a slight difference in color, and when the  
21 drug refluxes from a tumor that you've injected, it's  
22 usually mixed with blood, and that completely eliminates  
23 the color difference.

24 Let me ask Dr. Glenn Mills, who's had a lot of  
25 personal experience with this, to address that issue.



1 DR. MILLS: Yes, Dr. Lippman, there is a slight  
2 color difference between the gel and the placebo. I think  
3 if you put this on a white piece of paper you can clearly  
4 see the difference. But you know, with these tumors like  
5 you've seen, when you're injecting them and you get a  
6 little reflux, I found it very difficult to tell a color  
7 difference, if any, in my patients because of that  
8 admixture, some of the necrotic tumor, as well as some  
9 blood in it. I don't really feel like I could tell a  
10 difference.

11 DR. LIPPMAN: It didn't indicate what color it  
12 was. I just wanted to see how confident you were about  
13 maintaining the blind.

14 The other issue I have reflects sort of the  
15 dose response data. So, there was no difference in  
16 response rate at the higher versus the lower dose, but in  
17 fact I guess one aspect about that is that I was a little  
18 surprised that there was no difference in toxicity. I was  
19 having trouble finding the table, but there was  
20 significantly more nausea, I think, in the treatment group  
21 overall, and one might have expected that nausea would have  
22 been higher with the higher dose. So, I'd like your  
23 thoughts on that.

24 And the other issue of dose response in terms  
25 of activity -- again, there's no difference in the two



1 doses that were used, but in fact, when one looks at the  
2 two pivotal trials, the one that looks most promising is  
3 the 414, which had a 34 percent response rate, a median  
4 duration of 85 days. The other study had a 25 percent  
5 response rate and a median duration of response of 64 days.

6 Yet, the 414 with the best results had the  
7 lowest compliance. In fact, that was really one of the  
8 major differences between the two studies, as I saw it,  
9 that particularly the group randomized to the IntraDose, 47  
10 percent were able to take 80 percent or more of the drug.  
11 That's table 29, I believe, on page 46.

12 So, I'd appreciate your thoughts about these  
13 issues with dose response and dose that actually was  
14 received.

15 DR. HOWELL: Let me make just one point to  
16 start the answer to you. Remember that in local tumor  
17 therapy doubling the dose does not double the response  
18 rate, and you wouldn't expect it to. Doubling the dose  
19 does not get twice as much drug distribution within a local  
20 tumor nodule. So, the kinds of relationships between dose  
21 and biologic effect that we're used to dealing with in the  
22 intravenous world are different in a tumor, where we don't  
23 have such a rigorous and tight relationship between the  
24 dose actually gotten into the tumor and the response,  
25 because we don't always get the same distribution.



1                   Let me ask Dr. Leavitt to address that point  
2 further.

3                   DR. LEAVITT: That's correct. The question is,  
4 was there a change in response rate? The benefit rate and  
5 the response rate was maintained before and after the  
6 change in dose, and what you can see is in the 414 study  
7 the benefit rate was 42 percent. It dropped to 29 percent  
8 afterwards. The 514 is 24, 17 percent.

9                   DR. LIPPMAN: So, there was a lowering of  
10 response rate, but not significant with those small  
11 numbers?

12                  DR. LEAVITT: That's correct, and if you look  
13 here at response rate, you can see that the overall  
14 response rate went from 29 to 37 in the North America  
15 study, 29 to 22 in the ex-U.S. study. Overall, the 29  
16 percent was maintained, and there's no difference  
17 statistically between these.

18                  DR. LIPPMAN: And I wondered, do you have the  
19 response data from the combined studies with CT measured  
20 tumors? Do you have that available?

21                  DR. HOWELL: No. CT scans were not used to  
22 assess the response in these studies. I would just point  
23 out that some of the cooperative groups have now ceased and  
24 desisted using imaging technology to assess the tumor  
25 response because of the complications of trying to image in



1 irradiated fields and so forth.

2 DR. LIPPMAN: Just one final question. Do you  
3 have the data available, in terms of response data and the  
4 combined studies, on patients who failed cisplatin for  
5 recurrent disease?

6 DR. HOWELL: Yes, we do. Dr. Leavitt?

7 DR. LEAVITT: What we have are response rates  
8 in patients who have had previous exposure to cisplatin or  
9 carboplatin. Those are not always patients who had an  
10 immediate proximate failure of platinum. Some of those  
11 patients had had cisplatin as part of initial management,  
12 and if you consider recurrence after initial management  
13 with adjuvant chemotherapy, then that's a failure.

14 Turning here, you can see amongst those  
15 patients who had either cisplatin or carboplatin -- and  
16 most of these, by the way, are cisplatin -- 29 percent,  
17 30 percent for those who are platinum naive.

18 DR. LIPPMAN: Sorry if I didn't clarify the  
19 question. I was looking specifically at patients who had  
20 failed cisplatin for the management of recurrent disease,  
21 since there may be a difference in patients who receive,  
22 for instance, neo-adjuvant therapy had prolonged disease-  
23 free intervals and then recurred. Do you have the data by  
24 use of cisplatin for the management of recurrent disease,  
25 then going on to this study?



1 DR. LEAVITT: I can get those data for you, I  
2 think, but I don't have those at my fingertips.

3 DR. NERENSTONE: Dr. Sledge.

4 DR. SLEDGE: A number of questions. First,  
5 with regard to inclusion and exclusion criteria, which are  
6 with regard to the universe of patients that we're talking  
7 about, I'm trying to get some sense of who actually is  
8 being treated here amongst all patients with recurrent head  
9 and neck cancer. On slide 6, I think it says that there is  
10 7,500 to 10,000 patients a year with local disease who go  
11 on to die of head and neck cancer.

12 What's the real universe here, though, if we  
13 exclude patients with tumors greater than 20 centimeters  
14 squared, anyone with carotid involvement, anyone with  
15 carotid vascular disease, which I've got to imagine is  
16 reasonably common in this patient population, and anyone  
17 with systemic disease? What actual numbers are we talking  
18 about here?

19 DR. HOWELL: Let me ask Dr. Everett Vokes to  
20 address that issue.

21 DR. VOKES: I think that this would be a small  
22 number of patients, since those who have recurrent disease  
23 would first be considered for radiation; if they haven't  
24 had that, for surgery or chemotherapy. And you are  
25 excluding those patients with large bulky masses or those



1 | where carotid involvement cannot be excluded. So, I think  
2 | it is a small number of patients. I could not give you a  
3 | number for this nationally. I would estimate that it's  
4 | maybe 2,000, 3,000.

5 | DR. SLEDGE: So, 20 to 30 percent of the whole,  
6 | roughly speaking?

7 | DR. VOKES: At some point during their  
8 | treatment.

9 | DR. SLEDGE: When I look at the end of the  
10 | briefing book, where it talks about the indications for the  
11 | drug, most of these exclusion criteria are not mentioned.  
12 | Does the company intend to ask for an indication that  
13 | includes all the exclusion criteria used here?

14 | DR. HOWELL: Yes. As I indicated, the  
15 | indication has been refined since the NDA was submitted, so  
16 | it's refined from what is printed on your question sheet  
17 | today, and that is, we're talking about the patient  
18 | population who are not candidates for surgery, not  
19 | candidates for systemic chemotherapy, not candidates for  
20 | re-irradiation, or simply have refused all of these things.  
21 | So, it is a very small, narrowly defined patient  
22 | population.

23 | DR. SLEDGE: On slide 50, where you have the  
24 | adverse events reported in greater than 8 percent of  
25 | patients, for those of us who don't add very well, can you



1 | give me some sense of the total percentage of patients  
2 | having grade 3 or 4 toxicity on the treatment arm versus  
3 | the control arm? Total percentage. Not total number of  
4 | patients, but total percentage of patients with grade 3 or  
5 | 4 toxicity.

6 | DR. ELIAS: The severe toxicities were  
7 | relatively rare. Not seeing the data totaled in exactly  
8 | the way you're asking for, but please note we can go ahead  
9 | and look at that table again, that severe toxicities were  
10 | relatively rare.

11 | DR. SLEDGE: I ask because they seem to be more  
12 | common in the treatment arm than in the control arm.

13 | DR. ELIAS: They certainly are. The most  
14 | common toxicity is pain, and all pain in all categories --  
15 | I think your question is about summing across several  
16 | categories. Pain in all of these categories comes up to  
17 | roughly 60 percent of patients, all grade.

18 | DR. SLEDGE: It seems to me to be more than  
19 | just pain.

20 | DR. ELIAS: Any episode of pain during the  
21 | entire course on observation, on study in blinded phase.

22 | DR. SLEDGE: It seems to me that in just about  
23 | every category there's more in the treatment arm than in  
24 | the control arm. So, I'm trying to get some sense of the  
25 | total number of patients, total percentage of patients who



1 | experience a severe side effect.

2 |           DR. ELIAS: We don't have it summed in exactly  
3 | that way, but we do acknowledge that there are side effects  
4 | and toxicity with this, as with any other treatment or  
5 | medication, and that as I've just pointed out, the most  
6 | common toxicity is pain, which could occur as a local  
7 | immediate injection pain, as a pain in the local area, or a  
8 | systemic pain in some other area. But this occurred more  
9 | frequently in the treated group than in the control group,  
10 | but it was not terribly common.

11 |           DR. HOWELL: Dr. Sledge, maybe it would be  
12 | useful to hear directly from one of the investigators about  
13 | whether pain or any of the other symptoms were particularly  
14 | severe. Let me ask Dr. Glenn Mills again to address that  
15 | issue.

16 |           DR. SLEDGE: You don't have to do that. I'm  
17 | just saying, using what you call severe.

18 |           DR. HOWELL: Sure. The numbers are slightly  
19 | different but they're not big differences, and we know that  
20 | this is a product that causes -- and purposely we want it  
21 | to cause -- local necrosis and some pain in that area.

22 |           DR. SLEDGE: But a lot of the side effects  
23 | listed as severe appear to be systemic side effects to me.

24 |           DR. HOWELL: I think if you look down the list  
25 | of systemic side effects, the event rates are low and the



1 differences in the event rates are pretty modest.

2 DR. SLEDGE: But I'm asking in toto, since in  
3 just about every case, it appears to be more in one than in  
4 the other.

5 DR. HOWELL: I apologize. We simply don't have  
6 it available here now for that analysis.

7 DR. SLEDGE: Finally, for those of us who live  
8 in a centimeter squared universe, as opposed to the  
9 centimeters cubed universe, how do you measure centimeters  
10 cubed in these patients?

11 DR. MILLS: Well, I'm not a mathematician  
12 either, but the formula that Matrix supplied for us to  
13 calculate they tell me was based on a spheroid, which is  
14 length, width, height, times one-half. That's basically  
15 how you determine the volume determination.

16 DR. SLEDGE: When this gets into the clinic  
17 with the general medical oncologist, do you think that will  
18 be an easy switch?

19 DR. MILLS: I think for this product, yes,  
20 because it's a volume calculation and it's a volume per  
21 volume dosing. It's not a dosing based on creatinine or  
22 white count. So, you have to figure the approximate volume  
23 that you need. And I think that's good because when you  
24 treat these tumors, you do get an idea when you're  
25 injecting them whether you're getting good coverage because



1 the gel does swell the tumor a little bit and you can see  
2 where you've injected.

3 DR. SLEDGE: I'm not saying it's bad. It may  
4 be the right way to do it for all tumors. What I'm asking  
5 is that if you were a clinician who sees 5 or 10 of these  
6 patients a year and are not used to the measurement method  
7 and you're giving a dose which is based upon the volume of  
8 tumor, what I'm asking is, do you think this will be an  
9 easy switch.

10 DR. MILLS: I think it would be an easy switch.  
11 It wasn't that difficult.

12 DR. NERENSTONE: I'm going to take the chair's  
13 prerogative for two quick follow-up questions to Dr.  
14 Sledge. Because you are basing a lot of this on clinical  
15 benefit, what about the duration of the toxicity? Do you  
16 have a slide about that?

17 DR. HOWELL: Let me give you a quick answer to  
18 that while they're getting the material. The local  
19 necrosis affects the swelling. The erythema resolves  
20 usually over a period of 20 to 40 days, sometimes taking  
21 slightly longer in some patients, but it is a fairly  
22 predictable, clear process of erythema inflammation  
23 followed by healing.

24 DR. NERENSTONE: At what point then do you  
25 calculate your duration of response? Because your duration



1 of response median is 70 days. So, do you have the  
2 duration of response after the 40 days, or is it at the  
3 time of first change of the tumor?

4 DR. LEAVITT: Response duration was calculated  
5 very directly from the time of first onset of response, at  
6 least a 50 percent decrease in tumor, to the time of  
7 relapse.

8 DR. NERENSTONE: So, part of the 70 days  
9 duration could be at a time when patients are having more  
10 pain because it takes 40 days for the tumor pain to go  
11 away.

12 DR. LEAVITT: That's correct.

13 DR. NERENSTONE: And the second question, just  
14 a clarification. Dr. Sledge said something about systemic  
15 disease. My understanding is that systemic disease did not  
16 preclude enrollment on this trial. Is that correct?

17 DR. LEAVITT: That's correct. Patients had to  
18 have local dominant disease, and patients had other distant  
19 metastases that were symptomatically dominant, they should  
20 have gone on to receive other chemotherapy if they were  
21 otherwise good candidates for it.

22 DR. NERENSTONE: Thank you.

23 Dr. Kelsen.

24 DR. KELSEN: You described in the briefing book  
25 why you decided to develop your own palliation scales. Did



1 | you compare them to scales, for example, for pain, which  
2 | are well described by other investigators, such as MPAC, or  
3 | any other instrument that's been validated. That's  
4 | question one.

5 |                   And question two is, how many patients using  
6 | your scale moved two levels of improvement? That is, not  
7 | from I guess going down from one to two, but from two to  
8 | three steps down.

9 |                   DR. LEAVITT: Let ask Dr. Morgan Stewart from  
10 | Matrix Pharmaceutical to address that.

11 |                   DR. STEWART: I'm Morgan Stewart. I'm the  
12 | Director of Biostatistics and Data Management.

13 |                   To take the second question first, there  
14 | actually were not a lot of patients who had a two-grade  
15 | increase, or actually it was a decrease, corresponding to  
16 | an improvement. As was pointed out earlier, we purposely,  
17 | when we designed the instrument, made these grades distinct  
18 | from each other, and it would have been very difficult,  
19 | although a few patients did do it, to have a sustained for  
20 | 28 days or more displacement of two grades from baseline.

21 |                   DR. KELSEN: Why would it have been difficult?  
22 | I would have thought a patient who has level 3 pain -- that  
23 | is, has to take a prescription drug, then going to either  
24 | Tylenol or aspirin or no pain. How many patients actually  
25 | were able to do that? Why do you think that's so



1 | difficult?

2 |           DR. STEWART: I believe there were three in the  
3 | two studies. I'd have to look at the data to be sure.  
4 | Remember that these were advanced patients.

5 |           DR. KELSEN: And did you compare this pain  
6 | instrument, your pain scale, to other pain scales?

7 |           DR. STEWART: Yes. One of the other  
8 | instruments that we used on these studies was the FACT head  
9 | and neck scale, and that includes a pain question, asking  
10 | -- I think it's a 6- or 7-point scale -- about current pain  
11 | status. We looked at our patients who had selected pain as  
12 | one of their goals versus what they had scored on the FACT.

13 |           Now, unfortunately, we've had a lot of problems  
14 | getting patients to fill out the FACT. The compliance was  
15 | low. And so we've been told by the developer of the FACT  
16 | that we should interpret any data having to do with the  
17 | FACT -- it's almost worthless because we had less than 50  
18 | percent of the patients who had a FACT score recorded after  
19 | baseline.

20 |           So, while we did see some degree of association  
21 | between patients who said that they were getting better on  
22 | the treatment goal questionnaire for pain, also getting  
23 | better on the FACT, it's difficult to interpret those data  
24 | because of the low compliance on the FACT.

25 |           DR. KELSEN: So, could I just follow that?



1 That means that they did do a FACT-head and neck, as well  
2 as this instrument.

3 DR. STEWART: Yes.

4 DR. KELSEN: But you don't have data from the  
5 FACT-head and neck.

6 DR. STEWART: We don't have reliable data  
7 because of the low compliance.

8 DR. NERENSTONE: Mr. Gruett.

9 MR. GRUETT: Looking at your background  
10 document, the mixing of the three chemistries involved, I  
11 have a follow-up question to this also. Why can't this be  
12 done ahead of time? Why does it have to be done just prior  
13 to injection?

14 DR. HOWELL: I'm sorry, I'm not entirely sure.  
15 Why does the mixing have to be done?

16 MR. GRUETT: Have to be done ahead of time?  
17 Why does it have to be done just prior to injection?

18 DR. HOWELL: This product doesn't contain any  
19 preservatives of any sort, and it's not necessarily as  
20 stable as a formulation with all three components, the  
21 epinephrine, the cisplatin, and the gel mixed together, for  
22 a long period of time. So, since the drugs are easily  
23 mixed together in the syringe immediately before injection,  
24 the approach was to do it that way rather than trying to  
25 develop a product that had a shelf life where all three



1 | things were mixed together.

2 |           Am I answering the question?

3 |           MR. GRUETT: Yes. That brings up a concern  
4 | about the shelf life within the tumor and the potential of  
5 | toxic breakdown of the drug within the tumor. Do you have  
6 | a half-life or table showing the length of longevity the  
7 | drug has before it breaks down?

8 |           DR. HOWELL: With cisplatin the  
9 | pharmacokinetics are a little bit different. The product  
10 | that this drug breaks down to is something that is exited  
11 | from the tumor very rapidly. This drug has to get into the  
12 | tumor cell, has to undergo activation inside the cell, and  
13 | then reacts with the DNA. We don't expect in any clinical  
14 | circumstance to see a lot of "breakdown" products that are  
15 | toxic in the tumor or the plasma. There are some  
16 | metabolites that have been inactivated, but we have strong  
17 | evidence to indicate that the drug stays in its active form  
18 | in the tumor for quite a long period of time relative to  
19 | when the drug is injected just as a free solution.

20 |           MR. GRUETT: I didn't see any studies at all in  
21 | your background information on this. Do you have those?

22 |           DR. HOWELL: Let me ask Dr. Robert Tressler to  
23 | show you an example of the effect of the formulation on  
24 | retaining the drug in the tumor.

25 |           DR. TRESSLER: If I understand your question



1 | correctly, you want to know how the gel product was broken  
2 | down?

3 |               MR. GRUETT: Yes, and what happens in the  
4 | tumor. How long does it exist in its present property?

5 |               DR. TRESSLER: I don't actually have a  
6 | histographic slide prepared for that, but what I can tell  
7 | you is we did look at that and did do a series of  
8 | preclinical studies and histologically assessed the time  
9 | course of absorption and dissolution or breakdown of the  
10 | collagen gel product containing cisplatin. What we showed  
11 | was that intratumorally, and also in normal tissues,  
12 | collagen breakdown started to occur within 7 to 14 days.  
13 | And by day 30 to 60 we could no longer detect any presence  
14 | of the collagen matrix in the tissue by histological  
15 | examination. And we looked at a variety of tumor types  
16 | over a time course.

17 |               So, we see very nice bio-absorption, if you  
18 | will, without significant changes.

19 |               DR. NERENSTONE: Dr. Pelusi.

20 |               DR. PELUSI: I believe my questions will go to  
21 | Dr. Mills, since I think he's had the most experience. Dr.  
22 | Mills, could you describe for me the patients as they came  
23 | in. Were they all done as outpatients, and did they have  
24 | to stay in the town where they were treated?

25 |               DR. MILLS: All the patients that I've treated



1 on Matrix trials were done as an outpatient. I have a  
2 healthy respect for cisplatinum since when, I was a fellow  
3 it was the pre-dansetron days, so every one of my patients  
4 was pre-med and I had no nausea and vomiting. I gave them  
5 Demerol.

6 The pain that we're talking about in this  
7 procedure is the pain like in our clinic if we do a bone  
8 marrow aspirate and biopsy. It's similar to that pain.  
9 It's a transient pain, lasts a day or two, and then it's  
10 gone. It's not a real long-lasting pain.

11 If the patients came from very far away -- I  
12 had patients come as far as 250 miles -- I did ask them to  
13 stay overnight initially because this was very early on in  
14 the trial and I really wanted to keep them around for 24  
15 hours. Subsequent patients and some that I'm treating  
16 right now on another study I let go home at the end of the  
17 day now because I feel comfortable with that.

18 DR. PELUSI: The reason that I ask that is many  
19 of the patients that I particularly deal with come from  
20 very long distances.

21 The other question also becomes, when you look  
22 at the criteria for patients that would utilize this, is  
23 there a concern for you in those that refuse other  
24 modalities because maybe other modalities would ensure that  
25 they have to stay in another town for six weeks, seven



1 weeks in terms of other treatments? Do you see that  
2 actually bringing more patients to utilize this medication  
3 versus utilizing other forms of treatment that may be  
4 indicated?

5 DR. MILLS: I guess that's a difficult question  
6 for me to answer. You know, when I counsel a patient I  
7 give them their treatment options, and I really let the  
8 patient make their informed decision on that. You know, if  
9 the patients have systemic metastatic disease in this  
10 setting, I would really push them for systemic therapy if  
11 they're a candidate. In fact, all the patients I treated  
12 failed at least one or, in some cases, two or three types  
13 of chemotherapy. And I think that still is the number one  
14 management tool that we use in this patient population

15 But there are patients where the local disease  
16 itself -- it's just like a patient with a cord compression.  
17 Maybe they've got breast cancer but now they've got a cord  
18 compression. Well, we're going to take care of that local  
19 problem in a brief period of time and then put them back on  
20 their treatment. That's sort of how I view this product if  
21 I get to use it in the clinic. The patient has an  
22 obstructing lesion, I'll treat it with this product, and  
23 then go on to another therapy or another therapeutic option  
24 in the future.

25 DR. PELUSI: And just one last question. In



1 terms of symptom management, as you ran both of these  
2 trials, were there standard protocols for the different  
3 types of symptoms that were experienced, so we know if  
4 indeed this comes on the market how best, if there is a  
5 best way to treat some of these symptoms?

6 DR. MILLS: I don't recall right offhand. It  
7 was just recommended good medical management in these  
8 patients for their pain. All my patients took an oral  
9 opioid, oxycodone, something like that.

10 It brings up another point, though, that I  
11 wanted to make, and I think Dr. Kelsen was really concerned  
12 about this earlier. Even though these patients may have  
13 had pain locally here, they had other symptoms and other  
14 things going on elsewhere, which can sometimes confound  
15 things, as we know.

16 I had patients that did benefit from pain  
17 relief and a significant decrease in narcotic consumption,  
18 but couldn't score a hit on this fourth step because even  
19 though they said, yeah, I'm better, my pain's better, I'm  
20 not taking breakthrough medication, they're still taking  
21 medication, and maybe taking it because they have other  
22 problems elsewhere as well.

23 DR. PELUSI: Thank you.

24 DR. NERENSTONE: Dr. Przepiorka.

25 DR. PRZEPIORKA: Three questions, if I may. I



1 | believe I heard that patients who had multiple tumors could  
2 | be treated with multiple tumors at the same time, but you  
3 | only followed the MTT for response. How many patients were  
4 | treated for multiple tumors, and did you see any responses  
5 | in the non-MTT that did not occur in the MTT, or vice  
6 | versa?

7 | DR. HOWELL: You are correct. The protocol  
8 | permitted multiple tumors to be treated, and we do have  
9 | data on that available.

10 | Dr. Leavitt.

11 | DR. LEAVITT: Yes, we do have those data. The  
12 | response rate in all treated tumors is very similar to the  
13 | response rate for the MTT. In fact, it did prove that the  
14 | tumors that were chosen as the MTT were also the most  
15 | difficult in which to obtain a response.

16 | DR. PRZEPIORKA: While you're waiting for the  
17 | slide, just the second half to that question. I also  
18 | believe I heard that patients had systemic disease and  
19 | would be treated with chemotherapy. Was that the same time  
20 | they were on this protocol, or was systemic chemotherapy  
21 | held until the end of this treatment?

22 | DR. LEAVITT: In no case during this protocol  
23 | did we give concurrent systemic chemotherapy and  
24 | cisplatin/epinephrine gel. If patients were candidates  
25 | for systemic chemotherapy and they needed system



1 chemotherapy, they were not and should not have been  
2 entered on this protocol. We did have patients who  
3 completed this protocol and then subsequently developed  
4 more problematic distant disease, or first had noted  
5 systemic metastases, then went on for chemotherapy, but no,  
6 there was no delaying tactic here.

7 I do want to answer your question about all  
8 treated tumors. Now, these are patients who were  
9 stratified according to the most troublesome tumor size.  
10 And now looking at all of the tumors that were treated, not  
11 just the most troublesome tumor, the overall response rate  
12 is 30 percent for stratum 1 and 2. Stratum 1 I patients  
13 had 36 percent, 18 percent overall. And you can see the  
14 total number of tumors treated is 227.

15 DR. PRZEPIORKA: The draft package insert  
16 indicates that you would recommend a maximum of 10 mls of  
17 the gel per treatment. But your table indicates that  
18 patients received a median of 1 to 2 mls per treatment,  
19 with a maximum, in some of the studies, of 8 mls. How much  
20 data do you have in the 7-10 range to really support its  
21 safety?

22 DR. HOWELL: The vast majority of the patients  
23 were dosed with a median of 10 milligrams per meter squared  
24 of total platinum dose. The choice of 40 milligrams total  
25 dose as the recommended upper limit for any one treatment



1 session simply was based on systemic toxicity safety  
2 concerns, and we didn't want to get into a situation where  
3 we were exposing the systemic circulation to a large volume  
4 of tumor. The principle on which this whole approach was  
5 based was to try to decrease systemic exposure while at the  
6 same time increasing tumor exposure.

7 Does that address the issue, or would you like  
8 to see some data?

9 DR. PRZEPIORKA: Well, I guess you just  
10 indicated that most of your patients were treated with 25  
11 percent of what you are recommending as the maximum dose,  
12 so I wanted to know how much data do you actually have to  
13 support the safety of going up higher than that to the  
14 maximum dose that you recommend.

15 DR. HOWELL: Let me ask. Do we have data on  
16 that point?

17 DR. ELIAS: Well, the toxicity and the AEs we  
18 reported are across the range on an intent-to-treat basis,  
19 before the amendment, after the amendment, larger tumors,  
20 and included larger tumors that would not be included in  
21 the current labeling indication, included tumors that were  
22 larger than 20 centimeters cubed, as well as included  
23 patients treated at the original 0.5 dosage level. The  
24 systemic toxicities in any case were very modest and not at  
25 all comparable to what's seen with systemic intravenous



1 cisplatinum.

2           Why don't we go ahead and look at slide 238.  
3 This shows adverse events by cumulative dose, which perhaps  
4 goes the most directly to your question. Now, in  
5 understanding the slide you need to remember that this  
6 includes a factor of time. In other words, it's cumulative  
7 dose over time. So, patients who had the larger doses  
8 cumulatively also may have included patients who are on  
9 study longer.

10           Nonetheless, the differences are there but are  
11 relatively modest. I believe you were mainly concerned  
12 about the nausea and vomiting, and in patients who had the  
13 larger dose range, this goes up to a maximum of about 33  
14 percent. Again, this is all grades, and it needs to be  
15 compared to the placebo of 10 percent.

16           So, the dose-response effect is probably there  
17 but is relatively modest. I think the data well supports  
18 dosing within the range that we would intend to be included  
19 in the labeled indication.

20           DR. PRZEPIORKA: And my final question is, what  
21 are your plans for educating physicians on how to  
22 administer this?

23           DR. HOWELL: Dr. Leavitt?

24           DR. LEAVITT: We think that this is a unique  
25 form of therapy, and that with the availability of



1     IntraDose for the treatment of patients with advanced head  
2     and neck cancer, we think that there should be an education  
3     program. This should involve both medical meetings and  
4     presentations and should involve medical grand rounds,  
5     surgical grand rounds and similar kinds of programs. We  
6     are committed to making sure that physicians, be they  
7     medical oncologists, otolaryngologists, head and neck  
8     surgeons, have thorough understanding of the treatment  
9     methodology, the patient selections that are appropriate  
10    based on the studies that we've shown you, and the  
11    appropriate use of the product, and any of the side effects  
12    to expect and how they should be managed. Matrix will  
13    support this product in the marketplace.

14                 I'm sorry that I couldn't give you a direct  
15    answer to an earlier question about previous chemotherapy,  
16    and I don't have the numbers of patients who had had  
17    previous cisplatinum for relapse. I do have some  
18    information on the patients who had had any chemotherapy at  
19    the time of relapse. Much of that was systemic  
20    cisplatinum. Would that be helpful to you?

21                 DR. LIPPMAN: No. I was really interested  
22    specifically in the platinum.

23                 DR. NERENSTONE: Dr. Albain.

24                 DR. ALBAIN: Thank you. I have two questions.  
25    First, perhaps for the study statistician.



1     Could you comment on the rationale for having two very  
2     small trials going on in parallel with a 2 to 1  
3     randomization? What were your thoughts on that, since most  
4     of the analyses that have been presented are pooled  
5     analyses? And what were your early stopping criteria for  
6     those trials?

7             DR. STEWART: Well, to take the first question  
8     first. We don't consider that these were small trials.  
9     This is a rare disease. It's an orphan indication, and I'd  
10    like to point out that it took about six years to fully  
11    enroll each of these trials.

12            The reason for the sizing of the trials, the  
13    90-patient total sample size in each trial with the 2 to 1  
14    randomization was based, as was mentioned in the  
15    presentation, on ability to detect a difference in most  
16    troublesome tumor response rate of about 30 percent between  
17    the placebo, which of course we didn't expect to respond at  
18    all, and the CDDP/epi gel treated tumors.

19            DR. ALBAIN: Why did you not just do one trial?  
20    You had two trials going on. Since you presented pooled  
21    analyses.

22            DR. STEWART: I believe that this has been  
23    touched on earlier, but maybe not in enough detail. We  
24    wanted to do two randomized placebo-controlled trials to  
25    meet the regulations for product registration. Because of



1 the shift in the importance of patient benefit as an  
2 endpoint, we were well into the trials before it became  
3 apparent that we were going to be required to be  
4 statistically significant. The logical thing to do in a  
5 case like that is to pool the data, especially when you  
6 have identical trials.

7 DR. ALBAIN: Did you have early stopping rules?  
8 I may have missed it in your briefing book.

9 DR. STEWART: Yes. I'm glad you brought that  
10 up. We did not have a formal stopping rule for either of  
11 the trials, and there was a reason for this. We had a data  
12 safety monitoring board which regularly reviewed the data.  
13 Every six months they reviewed the data from both trials,  
14 and they reviewed the data in an unblinded fashion. We  
15 weren't allowed to be there when they were looking at the  
16 unblinded data. And all of the members of the data safety  
17 monitoring board had no affiliation with Matrix, other than  
18 being our consultants to be on the data safety monitoring  
19 board.

20 It was at their recommendation, actually at the  
21 recommendation of Dr. Steve George, when he agreed to serve  
22 as the statistician on our DSMB, that we not have a formal  
23 stopping rule because he felt that, in some ways, it tied  
24 the committee's hands. They wanted to be able to assess  
25 the data on an ongoing basis and be flexible with regard to



1 the recommendations they made.

2 DR. ALBAIN : Thank you.

3 My other question has to do with dose again.

4 We heard that there probably is not so much a need to  
5 consider dose response in the way we usually think of it  
6 for higher doses, but what about lower dose? Is there a  
7 lower dose boundary for efficacy? Are we concerned at all  
8 because of these issues of leakage that we've heard about,  
9 this nonsignificant trend that a lower dose may not have as  
10 high a response rate in those tables we saw earlier, I  
11 think in Dr. Lippman's questions? Is there any data to  
12 reassure us that with learning curves, with some dose  
13 leakage, and at this lower dose after the amendment, that  
14 there still is reasonable efficacy?

15 DR. HOWELL: Let me start answering that  
16 question by just saying that remember that if some of the  
17 drug leaks on the first injection, you get the opportunity  
18 to come back a week later, after the tumor has reduced in  
19 some volume, because you killed some part of the tumor and  
20 you get a chance to give it a go again. And that's just  
21 the practicality of the clinical reality. Some of these  
22 tumors accept the full planned dose and some of them don't.  
23 Because of the heterogeneity of tumor size, consistency,  
24 location, that isn't invariable; it's easily controlled.

25 But the bottom line is that in the end you have



1 a pretty good response rate, even given the limitations of  
2 trying to be sure that the drug is getting into each tumor  
3 on each injection.

4 DR. ALBAIN: But do we know that we even need  
5 this lower dose? I guess I'm trying to get at, have we  
6 done some studies, perhaps some small phase II studies,  
7 that you need at least a certain dose?

8 DR. HOWELL: No. We do have phase I clinical  
9 trial data, and I'll ask Dr. Leavitt to address that. But  
10 from the basic pharmacology of cisplatinum, when you're  
11 introducing drug at this kind of concentration, any part of  
12 the tumor that is accessed by 4 milligrams per milliliter  
13 cisplatinum is going to be injured, even if it's not a  
14 large fraction of the tumor. That part of the tumor that's  
15 accessed is going to be injured.

16 A phase I dose-ranging trial was performed.  
17 Would you like to see the data on that?

18 DR. ALBAIN: Summarize it, perhaps.

19 DR. HOWELL: The summary is that dose-ranging  
20 was done over quite a wide range of things, and that trial  
21 included a variety of different tumor types, as well as  
22 patients with head and neck carcinoma, and the dose range  
23 of .25 milliliters per cubic centimeter of tumor volume  
24 simply turned out to be something that in head and neck  
25 tumors, with their slightly more scarce qualities, was on



1 the average reasonably well accepted.

2 DR. NERENSTONE: Dr. Couch.

3 DR. COUCH: My question is regarding patient  
4 selection, which is always a critical issue when you have  
5 these novel therapies. In the introduction it discussed  
6 that the patients that had obstruction, especially airway  
7 obstruction, would be potential candidates. According to  
8 your background package, the majority of tumors were in the  
9 neck, and these were the ones that I would think would be  
10 most likely to obstruct the airway.

11 My concern is that I'm worried that you're not  
12 going to be able to define the proximity of injecting this  
13 near the carotid arteries, which is certainly in the neck.  
14 For instance, after total laryngectomies, the carotid  
15 arteries are medialized and there's not much soft tissue  
16 there.

17 And then also the other issue is the wound.  
18 There is a worsening of the wound with eschar, a necrosis  
19 and erosion, so you don't want to have wound problems near  
20 the great vessels either.

21 Is there going to be a way that you can help  
22 physicians best select patients that will keep them out of  
23 trouble, especially in these cervical lesions, which  
24 unfortunately don't seem to respond as much as the facial  
25 and oral lesions?



1 DR. HOWELL: Let me ask Dr. Mills to give you a  
2 specific example of that situation and then Dr. Wenig to  
3 comment as a surgeon on how the anatomy --

4 DR. COUCH: I guess what I'm really getting  
5 down to is in your exclusion you say in close proximity to  
6 carotid artery. I really think it might be important to  
7 better define that.

8 DR. HOWELL: Let me address that issue exactly.

9 DR. LEAVITT: I'll comment from the medical  
10 oncologist's perspective, and also Dr. Wenig from the  
11 surgical perspective. He was also involved in these  
12 trials.

13 You are right. When these tumors do recur in  
14 the neck, involvement of the carotid artery can be a major  
15 problem. This is obviously a patient who would not be a  
16 candidate -- not be a candidate -- for therapy. And this  
17 is a large necrotic tumor, a stratum 3 tumor, if you would,  
18 with obviously carotid involvement at this point in time.  
19 I think when I screened patients with cervical disease, I  
20 obtained to CT scan, and that was my first step.

21 The carotid does tend to migrate medially in  
22 these patients who've had a lot of neck surgery. Here is a  
23 tracheostomy and here is a peristomal recurrence, and the  
24 carotid is right there, but there is a definite strike  
25 between the tumor and the carotid so there is clear



1 separation. I like to see a very good separation from the  
2 carotid in any tumor I would consider treating in the neck,  
3 and I think this is where the CT is very important. I use  
4 the CT to not only help me define the anatomy, but also on  
5 your physical exam, the length and width were very easy.  
6 Sometimes the depth or height was confusing, and the CT  
7 could help us right there on our initial planned treatment  
8 dose, to make sure that our physical exam was correct.

9 I'll ask Dr. Wenig if he'd like to expand on  
10 that from the surgical perspective.

11 DR. WENIG: I'm Barry Wenig from Northwestern  
12 University.

13 By way of background, I treated 4 patients on  
14 the 414 North American study, and I treated 1 subsequent  
15 patient on the follow-up study. So, I have a total of 5  
16 patients with hands-on experiences.

17 This is an example of a patient treated from  
18 Europe. It's not my patient. But I think it's fairly  
19 representative because it points out several factors. Your  
20 question about the neck wound care is illustrated here. In  
21 this first slide, I think in my experience certainly, and  
22 I'm sure in yours, when tumors recur in the neck, there is  
23 often breakdown of the skin, and if not the skin, then  
24 certainly there is wound breakdown in some way, shape, or  
25 form. So, we're obligated to treat those patients or take